



# EVIDENCE REVIEW ON BEHAVIOURAL CHANGE IN DEVELOPING COUNTRIES

# Approach paper

Samantha Booth, Romina Cavatassi, Benjamin Curtis, Deborah Sun Kim, Laurenz Langer, Caitlin Blaser Mapitsa, Promise Nduku, Martin Prowse, Jyotsna Puri, Jamie Robertsen, Carina van Rooyen

# Evidence review on behavioural change in developing countries

#### APPROACH PAPER

Samantha Booth, Romina Cavatassi, Benjamin Curtis, Deborah Sun Kim, Laurenz Langer, Caitlin Blaser Mapitsa, Promise Nduku, Martin Prowse, Jyotsna Puri, Jamie Robertsen, Carina van Rooyen

05/2022

### **C**ONTENTS

LIS	T OF AUTH	ORS	IV
AC	KNOWLED(	GEMENTS	IV
A.	BACKGRO	OUND	1
1.	Description	on of the problem	1
2.	Why is it	important to do this review?	2
B.	OBJECTIV	ES OF THE REVIEW	4
C.	Метнор	S	4
1.	The overa	ll systematic review design approach	4
2.	Theory of	change	5
3.	Interventi	on/outcome framework for the EGM	7
4.	Criteria fo	or inclusion and exclusion of studies in the review	13
5.	Searching	for evidence	16
6.	Data colle	ection and analysis	22
D.	DISTRIBU	TION OF MAIN ROLES	28
Rei	FERENCES		30
AP	PENDICES		33
App	oendix 1.	Theory of Change (ToC)	34
App	pendix 2.	Intervention-outcome framework	35
App	pendix 3.	Summary inclusion and exclusion criteria organized using the PICOS (pointervention, outcome, comparison, study design) model	
App	pendix 4.	Search terms for each sector	47
App	pendix 5.	Data extraction tool	50
App	pendix 6.	Critical appraisal tool	56
Арр	pendix 7.	Grading of recommendations assessment, development and evaluation (g (example)	

## TABLES

Table 1.	Behavioural intervention definitions	9
Table 2.	Outcome definitions	11
Table 3.	List of targeted databases	17
Figures		
Figure 1.	Theory of change	6

#### LIST OF AUTHORS

The authors of the review of the evidence review on behavioural change in developing countries are (in alphabetical order by last name):

FULL NAME	AFFILIATION
Samantha Booth	Human Friendly Solutions
Romina Cavatassi	International Fund for Agricultural Development
Benjamin Curtis	Human Friendly Solutions
Deborah Sun Kim	Independent Evaluation Unit, Green Climate Fund
Laurenz Langer	Africa Centre for Evidence, University of Johannesburg
Caitlin Blaser Mapitsa	School of Governance, University of the Witwatersrand
Promise Nduku	Africa Centre for Evidence, University of Johannesburg
Martin Prowse	Independent Evaluation Unit, Green Climate Fund
Jyotsna Puri	International Fund for Agricultural Development
Jamie Robertsen	Independent Monitoring, Evaluation and Learning Consultant
Carina van Rooyen	Africa Centre for Evidence, University of Johannesburg

#### **ACKNOWLEDGEMENTS**

Any errors or inconsistencies are entirely the responsibility of the authors.

#### A. BACKGROUND

#### 1. DESCRIPTION OF THE PROBLEM

Climate change is projected to intensify over the next several decades, resulting in a host of negative impacts on socio-ecological systems. The need for both adaptation and mitigation is clear. Equally clear is that human behaviour is a key driver of climate change and that many adaptation and mitigation strategies require changes to behaviour. Where rigorous empirical guidance is lacking, however, is how to change behaviour most effectively to support adaptation and reductions in emissions. In particular, research evidence relating to developing countries is somewhat thin and scattered. This is a pressing problem given that the negative impacts of climate change will not be uniformly distributed across the globe: developing countries are likely to be disproportionately affected. Therefore, understanding what is effective in changing behaviour in these countries is particularly important.

The Global Commission on Adaptation flagship report emphasizes the need for immediate action to anticipate economic, environmental and humanitarian costs of potential disruption (Global Commission on Adaptation, 2019). Climate change is not a new phenomenon. The Earth's temperature and climate have already changed considerably. This shift is projected to intensify over the next couple of decades and there is no doubt these changes are largely driven by human behaviour (Solomon and others, 2007).

The impacts of climate change will not be uniformly distributed across the globe. If a broad brush is applied to climate change, developing countries are more likely to disproportionately experience the negative effects of global warming. Due to geographical locations, developing countries tend to have warmer climates than those in the developed world, and they are also reliant on climate-sensitive sectors such as agriculture, forestry and tourism. As temperatures continue to rise, regions such as Africa will face a decline in crop yields and will struggle to produce adequate food for consumption, whilst their key exports will likely decrease in volume (Wade and Jennings, 2015). Adaptation planning efforts by the United Nations Framework Convention on Climate Change (UNFCCC) through national adaptation programmes of action (NAPAs), nationally determined contributions (NDCs) and national adaptation plans (NAPs) have played a key role in ensuring resources are available for countries to articulate climate adaptation needs and resume implementation (Binet and others, 2021).

The primary driver of current climate change is greenhouse gas (GHG) emissions from human behaviours, such as the burning of fossil fuels. Hence, climate change may be mitigated by changes to these behaviours. Yet, human behaviour is the least-understood aspect of the climate change system (Bernstein and others, 2008), albeit the main driver of the problem. In this respect, climate change is a key concern of cognitive processes, particularly covered by environmental psychology, behavioural economics, and behavioural science (Schmuck & Schultz, 2012). The literature highlights a complex set of interrelated psychological factors that hamper climate change and action (Gifford and others, 2011; Stoknes, 2014; Van der Linden and others, 2015), such as perceived distance, framing and cognitive dissonance (Stoknes, 2014).

In recent decades, theories and evidence from behavioural science – defined by Balmford and others (2021) as the scientific study of behaviour, informed by an array of disciplines including sociology, psychology, economics, anthropology, and political science – have provided insight into the social, motivational, cognitive, cultural and contextual factors underlying human behaviour. According to Stern (2020), behavioural interventions involve neither command and control regulations nor financial incentives. Examples include information provisions, appeals to values and norms,

engagement, and restructuring choice options (commonly referred to as nudges). These insights have informed interventions that have helped to encourage societally valued behaviour change including reductions in smoking, addiction and obesity, as well as improvements in tax compliance, development assistance and climate change mitigation (Duflo and others, 2011; Datta & Mullainathan, 2014, Hallsworth and others, 2017; Bollinger and others, 2020). Research has informed behaviour change interventions relevant to a variety of environmental issues including, but not limited to, energy efficiency, water conservation, recycling and transport (Osbaldiston & Schott, 2012; Byerly and others, 2018; Nisa and others, 2019).

We have an opportunity and a responsibility to affect change through increased understanding of the factors that underlie anthropogenic causes of climate change and the ways in which mitigation and adaptation behaviours may be encouraged effectively (Gifford and others, 2011). A body of knowledge in behavioural science illuminates some key mechanisms that underlie climate-relevant behaviour, and indicates some promising avenues for human responses to climate change. Aiming to fill the "last mile" gap in climate action, behavioural science tools such as nudges and boosts present promising ways with which to increase the effectiveness and impact of climate investments (Krüger & Puri, 2020). Insights from behavioural science have been frequently applied to enhance public policy effectiveness (OECD, 2017). For example, nudges, a category of psychology-based interventions, can be a cost-effective tool for supporting individual decision-making and have been applied to foster pro-environmental behaviours (Cinner, 2018; Schubert, 2017). Nudges can involve simple alterations to the physical micro-environments in which choices are made (choice architecture). Such small changes can have significant effects on behaviour, helping people to make decisions more beneficial for themselves and the broader society (Szaszi and others, 2018; Thaler & Sunstein, 2009; Hollands and others, 2017).

Bamford and others (2021) argue that integrating evidence from behavioural science into the design of biodiversity conservation interventions currently based on education, regulation, and material incentivization, shows great potential for enhancing their effectiveness (Balmford and others, 2021). Traditional interventions in conservation campaigns try to persuade consumers, farmers or politicians to change their behaviour by highlighting the environmental impacts of their actions, but these broad-breadth attempts to increase knowledge are often not sufficient to shift behaviour (Kollmuss & Agyeman, 2002). Effective communication campaigns for global issues like climate change or pandemics are proven to be two-way processes that involve clear messages tailored for diverse audiences. They are shared by trusted people and incorporate actions by individuals that demonstrate a clear contribution to addressing the problem (Hyland-Wood and others, 2021). Behavioural science also shows that information campaigns can be more effective when they target discrete audience segments and account for their values as well as social and physical realities (Cheng and others, 2011; Kahan and others, 2012; Kusmanoff and others, 2020). For instance, switching from pro-social to self-interest messages is seen to increase the adoption of solar panels in the United States (Bollinger and others, 2020). Changing default settings for sign-up documentation in such a way that participants must opt-out (rather than into) individually or societally more desirable choices proved to be an effective strategy that increased household subscriptions to renewable energy programmes (Eleking & Lotz, 2015; Liebe and others, 2021).

#### 2. WHY IS IT IMPORTANT TO DO THIS REVIEW?

This review aims to examine which interventions are effective in promoting environmental and development outcomes from individuals, households, communities and companies, and how effective efforts have been to date. The specific focus of the review is driven by the growing hope that behavioural interventions (Schot and others, 2016; Stern and others, 2016) such as consumption feedback, social comparison messages or tailored environmental appeals may potentially be cost-

effective strategies that can complement traditional market tools and regulation. To the best of our knowledge, there appears to be an absence of systematic analyses that carefully explores the nature of evidence and the relative effectiveness of behavioural science interventions on environmental and development outcomes, particularly in developing countries. In summary, there is extensive evidence about both what is ineffective, and what works in promoting behaviour change broadly (Flanagan & Tanner, 2016), but it has not been rigorously mapped or synthesized in the climate sector in developing countries specifically. This review will reduce the gap within the literature, to inform governments, donors and other decision-makers of the available evidence on a broad set of behavioural science interventions and their impacts on climate change mitigation and adaptation (including human development) across different sectors in developing country contexts.

Through this review, we will be able to rigorously map what evidence currently exists for climate-related behaviour in developing countries, and precisely synthesize selected bodies of evidence to discern what behavioural science interventions work for attaining desired environmental and development outcomes. Drawing on behavioural science knowledge in developing country contexts, we will conduct a meta-analysis of behavioural science interventions that are most effective in less developed countries for changing climate-related behaviours that include both actions for mitigation and for adaptation. We contribute to the literature of behavioural science interventions in the following ways:

- We synthesize several models of behaviour change to create a new categorization of behavioural interventions (see section C3), which is the foundation of this review and is also validated by an overall theory of change (ToC). Whilst the review is broad in scope, we have a precise but extensive list of interventions and outcomes with clearly structured categories. This allows us to search for evidence on behavioural science interventions across fields of studies but at the same time, keep the scope of the review manageable.
- To learn about the causal evidence for behavioural science interventions on environmental and development outcomes, we select only quantitative studies with experimental and quasi-experimental study designs. The inclusion criteria is based on a precise definition of behavioural science interventions (see Table 1) and include studies that have the potential to document environmental and development outcomes according to this criteria. We include studies where data was collected at any reasonable point after the intervention.
- At the first stage, we provide a framework of reviewed evidence in the form of an evidence gap map (EGM) of behavioural science interventions across different sectors. An EGM is a convenient and user-friendly tool for policymakers to quickly inform themselves about the existing evidence. Through this exercise, we will be able to highlight areas where research is comprehensive and where evidence gaps exist. Additionally, this will enable policy makers and practitioners to make informed decisions about project prioritization and commissioning of further research activities.
- We then conduct a meta-analysis with data extracted from selected quantitative studies of sufficiently populated cells of the EGM (i.e. at least 10 studies from the same intervention and outcome combination). This exercise is not common in the literature on changing climaterelated behaviours.
- The results of the meta-analysis are important for determining where robust evidence exists, across individual studies and contexts, for behavioural science interventions on environmental and development outcomes, and for establishing what the synthesis of aggregate effects tells us about the magnitude and direction of impact. This will minimize the risk that any large effects of interventions are simply outliers and will also help us assess the confidence with which these effects are measured.

#### B. OBJECTIVES OF THE REVIEW

Our review seeks to answer the following review question:

- To what extent are behavioural science interventions conducted in developing countries
  effective in producing environmental and development outcomes? In answering, we address the
  following review objectives:
- To produce an interactive EGM on research evaluating the effectiveness of behavioural science interventions on climate, environmental and development outcomes in developing countries.
- To provide a rigorous synthesis of causal evidence to identify the effects of behavioural science interventions in supporting behavioural change on climate, environmental and development outcomes in developing countries.

#### C. METHODS

#### 1. THE OVERALL SYSTEMATIC REVIEW DESIGN APPROACH

We aim to use a two-stage systematic review (SR) approach that consists of a first-stage EGM and a second-stage SR and synthesis, in compliance with guidelines for the production of EGMs and SRs outlined by the Campbell Collaboration. For instances in which these guidelines do not cover the linking of the two evidence products, we propose an effective and adaptable research method that fully integrates the EGM and SR processes. Suggestions based on previous synthesis project experiences in the environmental sector – such as ecosystem services for poverty alleviation (Erasmus and others, 2017), payment for ecosystem services (Snilstveit and others, 2018) and gender (Langer and others, 2018) – indicate that the successful integration of an EGM and subsequent full SR is dependent on four key factors:

- Continued and embedded stakeholder engagement on the scope of the overall project and both synthesis outputs
- A consistently rigorous and transparent synthesis approach that applies similar criteria of rigour to both outputs
- A sufficiently broad scope and design of the EGM that guarantees a sufficient evidence-base for subsequent synthesis
- A versatile software solution to provide flexibility in the backend as well as the frontend of the
  evidence mapping tool applied to integrate the knowledge management aspect of the evidence
  review, with the visualization requirements of the EGM

These factors inform our overall methodological approach to this project and have implications for the structure of the research process with two elements requiring upfront design before discussing the detailed methodologies for the EGM and the SR respectively.

#### a. Evidence gap map

The EGM will have a broader scope in terms of inclusion of evidence than the full SR, but both are focused on the nature of the evidence that exists regarding the effectiveness of behavioural science interventions on climate, environmental and development outcomes in developing countries. The EGM will map evidence from impact evaluations and SRs on behavioural science interventions. Its

<sup>&</sup>lt;sup>1</sup> For SRs, see Campbell Collaboration (2020). <u>Campbell systematic reviews: Policies and guidelines</u>, accessed on 16 December.

For evidence and gap maps, see Campbell Collaboration (2020). *Guidance for producing a Campbell evidence and gap map*, accessed on 19 November.

main objective will be to indicate the overall nature and size of the available evidence base, and to identify areas for synthesis and substantiate evidence gaps for future commissioning.

The EGM will apply an intervention-outcome matrix to structure the identified evidence-base and, by doing so, will highlight the size and nature of the evidence for the different configurations of interventions and environmental and development outcomes. The EGM will be visualized on an interactive online interface using Evidence for Policy and Practice Information and Co-ordination Centre (EPPI) mapping software, similar to the International Initiative for Impact Evaluation's (3ie) EGMs. This mapping software allows for multiple visualization options as well as integrated user feedback in addition to a range of other minor advantages above other software solutions. In consultation with the engagement committee, we have the option to produce a series of EGMs using different segmenting attributes to foreground different attributes of the evidence base. That is, the visualization and colour patterns can be altered to divert from the traditional EGM approach which foregrounds the impact evaluation/SR distinction as well as the quality of reviews. Alternative attributes to foreground could refer to the gender sensitivity of the included evidence base or implementation considerations.

Stakeholders will also be able to use the interface, depending on preference, to create customized maps by filtering the evidence base according to attributes such as region and study design. The EGM is a product in its own right that supports stakeholder engagement with the evidence base and also supports decision-making on the most effective synthesis approach and scope. The evidence base included in the map will aid the identification of the interventions and outcomes that are of most interest to stakeholders and policy-makers. It will be applied instrumentally to guide discussions on which areas of the evidence base to use for synthesis, as well as on the most effective method for synthesizing the evidence in answering the review question.

#### b. Systematic review and synthesis

Following the completion of the EGM, we will conduct an SR and synthesis of selected bodies of evidence contained in the EGM. This can refer to selected cells within the EGM or selected intervention categories or outcome variables depending on stakeholder preferences. An effectiveness review will be conducted to answer the review question on the extent to which interventions have been effective at achieving behavioural change in desired environmental and development outcome areas in developing countries. Therefore, the SR will only include primary studies that measure the effects of interventions and have designs that can reliably attribute observed effects to the applied interventions. Individual effects will be synthesized into overall estimates of treatment effects using statistical meta-analysis.

#### 2. Theory of Change

In the context of the evidence review on behavioural change, the purpose of the ToC is to inform the types of interventions included in the EGM. The ToC directly informs the Population, Intervention, Comparator, Outcome and Study (PICOS) design framework that will be used to develop inclusion and exclusion criteria. A ToC is, essentially, "a set of statements that describe the process and the mechanisms (i.e. the how and why)" through which an intervention is thought to work, and the results it aims to affect (Frey, 2019, p. 1315). In the context of the evidence review on behavioural

<sup>&</sup>lt;sup>2</sup> For an example, see Africa Centre for Evidence (2020). <u>Engaging stakeholders with evidence & uncertainty: an evidence map</u>, accessed in June.

<sup>&</sup>lt;sup>3</sup> For an example, see International Initiative for Impact Evaluation (2017), <u>Social, Behavioural and Community</u> Engagement Interventions for Reproductive, Maternal, Newborn, Child Health, accessed in March.

change, this ToC illustrates the role that behavioural science interventions play in human and environmental development outcomes, and is shown in Figure 1 (see also Appendix 1).<sup>4</sup>

The ToC is divided into three distinct parts – behaviour, development, and impact. "Behaviour" outlines three levels of intervention, while "development" provides two levels of intervention. "Impact" is the culmination of both behaviour and development interventions. Within behaviour, the ToC conceptualizes three levels showing how behavioural interventions lead to behavioural results, through five behavioural mechanisms of change. Definitions of the behavioural interventions are provided in Table 1 below (also see intervention-outcome section C3). The first level is a categorization of different behavioural interventions (such as checklists, social norms, defaults, etc.). These interventions are the ones most commonly applied in the field, and are drawn from the list compiled by the Behavioural Science Evidence Hub, a leading knowledge clearinghouse for policy-relevant behavioural science. The second level specifies the mechanisms of change, that is, how these interventions actually influence behaviour (such as through changing sets of options or 'nudging' at key decision points).

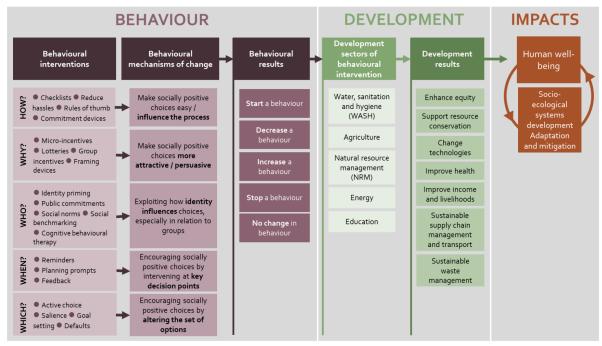


Figure 1. Theory of change

Source: Authors (see Appendix 1 for a larger image)

These mechanisms are informed by two prominent conceptualizations of behaviour change: the Easy Attractive Social Timely (EAST) framework produced by the Behavioural Insights Team (Service and others, 2014), and the 4Ps [possibilities, process, persuasion and person] framework created by Yale University (Dhar, 2014). The third level outlines concrete behavioural results (e.g. starting a behaviour, stopping a behaviour, etc.).

<sup>&</sup>lt;sup>4</sup> The ToC also is expected to evolve based on the outcomes of this review. As such, it is suggested that the categories presented are suggested may be further developed to reflect the analytical requirements of the study. In using the ToC to inform the evidence review, it is possible that certain additional categories will emerge, based on the results of the search. This could include the addition or division of the sectoral component of the ToC. Furthermore, traditional development programming around behaviour often includes components of knowledge and attitude. These have been included in the matrix, to support the search process and better understand the relationships between newer behavioural science strategies, and traditional development models. They have not been included in the ToC, because they do not reflect our current understanding of mechanisms of change.

This ToC is unique in that the outcome of the behavioural intervention leads to activities that are an input for the development component of the ToC. There are therefore two intervention levels before results are attained in human and environmental development. These development results, which are grouped by indicative sectors, then have their own intermediate and wider outcomes. The development results are purposefully categorized more broadly than the behavioural change interventions and results. This is to ensure that, (i) the ToC is not so complex as to lose utility, and (ii) that the ToC does not limit the development results in the evidence gap mapping process. The move, in the ToC, from narrowly defined interventions to broad development results, also means that the causal pathways are less well-articulated. Two examples that outline potential causal pathways are provided below:

- If the development result was to adopt new farming practices (improve income and livelihoods) through an agriculture intervention, the potential causal pathway would be using planning prompts (behavioural interventions) to encourage socially positive choices by intervening at key decision points (behavioural mechanism of change). This would then result in starting a behaviour (behavioural result), which in this example would be adopting new farming practices.
- If the development result was to use more energy-efficient lighting (change technologies), through an energy-related intervention, the potential causal pathway would be using microincentives (behavioural interventions) to make positive choices more attractive/persuasive (behavioural mechanism of change). This would then result in starting a behaviour (behavioural result), which in this example would be using energy-efficient lighting.

The development sectors were selected based on their potential for behavioural interventions with outcomes that have results impacting socio-ecological systems. It is possible that, after the completion of the EGM, it will emerge that some sectors either need to be divided for more granularity or that they do not actually contain relevant studies. Since the ToC is a living document, it can reflect the ongoing findings of the review. Similarly, the development results have been selected as part of an iterative process of refinement. They are not necessarily mutually exclusive, and one intervention could target more than one result area. These are described in Table 2 of the intervention-outcome section C3 below.

The impact level denotes the desired state of stable socio-ecological systems through human wellbeing, and climate change adaptation and mitigation. Crucially, these two impacts are intrinsically linked, but for the purposes of this study, we will consider the intention of the research when determining contribution towards impact. Following on from the causal pathway examples provided above:

- Adjusting farming practices to new climate conditions contributes to climate change adaptation
  and improves human wellbeing through sustaining or improving incomes and livelihoods. This
  in turn contributes to developing and sustaining more stable socio-ecological systems.
- Changing technologies by using energy-efficient lighting contributes directly to mitigating the
  effects of climate change by reducing energy consumption. This in turn contributes to
  developing and sustaining more stable socio-ecological systems.

#### 3. Intervention/outcome framework for the EGM

The EGM intervention-outcome framework is the primary tool for structuring and visualizing the evidence base, and its design is directly influenced by the ToC above. Appendix 2 illustrates the structure of the intervention-outcome framework for the EGM. The dimensions of the map are placed in a matrix format of row and column headings that are used to structure the evidence base. The primary dimensions of the EGM are intervention categories (row attributes) and the outcome

Evidence review on behavioural change in developing countries Approach paper

domains (column attributes), which are divided into subcategories and subdomains respectively. The structure of our intervention-outcome framework maps the key behavioural science interventions onto outcomes broadly divided into attitudes (intermediate outcome), behaviour (final outcomes), development (development results), and impact (socio-ecological systems development including human wellbeing). Definitions of the behavioural interventions and outcomes are provided in Table 1 and Table 2, respectively.

Table 1. Behavioural intervention definitions

BEHAVIOURAL INTERVENTION		Definition
HOW is the choice made? This category of	Checklists	This type of intervention creates a series of procedural steps to guide decisions or behaviour. The steps are designed to be used consciously and systematically, and thereby reduce the complexity of decisions/behaviour.
intervention influences the decision-making process to make positive	Reduce hassles	This type of intervention removes procedural or processual barriers standing in the way of positive behaviours. Reducing hassle and barriers means there is less "friction" in the process.
choices easier.	Rules of thumb	This type of intervention simplifies decision-making by creating a relatively straightforward heuristic device. In distinction to checklists' procedural steps, rules of thumb are more cognitive, relating to how people think about decisions rather than how they carry them out.
	Commitment devices	In this type of intervention, people consciously commit to following a certain course of action/behaviour. The specific "device" itself can take a variety of forms, but it typically seeks to influence an individual's future behaviour by encouraging positive decisions in the present.
WHY is the choice made? This category	Micro-incentives	This type of intervention typically involves small rewards given out to encourage specific behaviours. The incentives are often but not exclusively cash, can be frequent, and are tied to the completion of tasks.
makes positive choices more attractive or persuasive.	Group incentives	This type of intervention gives rewards based on a group's performance. For example, when a certain percentage of group members all complete a designated behaviour, then the entire group receives the reward.
	Lotteries	A lottery encourages a positive decision by holding out the promise of some reward in the future. Even if the probability of winning the reward is small, it can incentivize behaviour.
	Framing devices	A framing device influences decisions via often subtle changes in how the options are presented. Certain options are made to seem either more or less attractive through highlighting potential loss, gain, or risk, which are three common, potential "frames".
WHO is making the choice? This category of interventions exploits how identity influences decision-making, especially in relation to groups, to encourage environmentally positive choices	Identity priming	This type of intervention influences behaviour by referring to an individual's self-conception, particularly in relation to group memberships. "Priming" involves exposing an individual to a mental, associative stimulus that influences subsequent behaviour. In practice, personal, civic, or other collective identities can be "primed" prior to relevant decisions to encourage the individual to take actions consistent with ostensible group values.
	Public commitments	This type of intervention is a commitment device in which people promise to others that they will take a certain course of action/behaviour. Other individuals or the group thereby hold the individual accountable for his/her behaviour.
	Social norms	This type of intervention leverages an individual's inclination to conform with the majority. It influences behaviour by providing information on what "most people" do in each situation, and/or communicates unwritten rules (such as 'approved' or 'disapproved' norms) to encourage/discourage actions.

BEHAVIOURAL INTERVENTION		DEFINITION
	Social benchmarking	This type of intervention directly compares an individual's own behaviour with a peer group. It typically involves using measurable data (such as energy consumption) to benchmark an individual's behaviour against a group's behaviour.
	Cognitive behavioural therapy	This is a therapeutic intervention that influences behaviour by getting people to think about their thinking. It typically provides a structure to alter thought patterns that give rise to certain behaviours.
WHEN is the choice made? This category of	Reminders	This type of intervention involves messaging people (via email, SMS, etc.) in a timely way to call their attention to something, and/or to encourage them to take certain actions.
intervention encourages positive choices by influencing key decisions.	Planning prompts	In this type of intervention, people are prompted to plan for when, where and how they will undertake certain actions. The prompt typically helps them think through a process for deciding and then carrying it out, and can frame future benefits of the behaviour in a more short-term timeframe.
	Feedback	This type of intervention provides information, often tracked over time, about behaviours. The information might report how the tracked behaviours compare to targets, and/or outline consequences of the behaviour trajectories.
WHICH choices are available? This category	Active choice	This type of intervention makes clear which of a series of options will lead to a better outcome. It forces a choice because there is no default and highlights potential losses from choosing the less-desirable option(s).
encourages positive choices by altering the set of options.	Salience (communication)	This type of intervention improves the ease and accessibility of adopting behaviours by making information/choices more prominent and relevant. Personalizing communication and highlighting follow-on instructions are typical strategies to increase salience. Because it focuses on messaging content rather than timely delivery, it is distinct from a reminder.
	Salience (experience design)	This type of intervention targets how individuals interact with their physical and/or digital environment. It involves arranging facilities or options so that they are either: (i) more prominent, accessible, and easy, to prompt a particular behaviour or, (ii) Less prominent, accessible, or easy, to discourage a particular behaviour.
	Goal setting	This type of intervention helps individuals consider what their priorities are, then specify a series of goals that they would like to achieve. It often goes along with a planning process.
	Defaults	This type of intervention involves setting a default option that people must actively choose to change. The default is typically set as the socially optimal choice, encouraging people to stick with that option.

Table 2. Outcome definitions

Оитсоме		DEFINITION
Intermediate outcomes (knowledge and attitudes)	Knowledge of intervention	Awareness of the intervention and its objectives.
	Take part in intervention	Adoption of intervention activities.
	Acquire knowledge	Increased understanding of environmental and development related issues.
	Change attitudes	Perceptions on the environment and developmental matters.
Final outcomes	Start behaviour	Resumption of actions/activities following the intervention.
(behaviour change)	Increase behaviour	Evidence of more actions/activities due to the intervention.
	Decrease behaviour	Reducing actions/activities.
	End behaviour	To halt actions/activities.
	No change in behaviour	No evidence of noticeable variations from the status quo regarding conduct.
<b>Development results</b>	Enhanced equity	Inequality often drives unsustainable systems of production and consumption, and many interventions aim to share resources in a community more equitably.
	Natural resource conservation and preservation	This result could include outcomes such as reduced water use, a reduction in the harvesting of wild plants, limiting encroachment on protected areas, or the improvement of soil quality.
	Changed technologies	This result includes an evolution in technology used, such as more drought-resistant seeds, improved cooking stoves, or water-efficient toilets.
	Improved health	While health is not a core sector being included in the review, many interventions in sectors such as water, sanitation and hygiene (WASH), agriculture, and transport, have aims of improving health; this is a key component of wellbeing. Results could include improved nutrition or a reduction in illnesses linked to air pollution or water quality.
	Improved income or livelihoods	The interlinkages between income and ecological outcomes is complex, but many human development interventions have an increase in income as a key result.
	Sustainable transport or supply chain management	This result will include transport options that reduce fossil fuel consumption, reduce private vehicle ownership, or increase uptake in public transport, strengthen transport management systems, or support local suppliers.
	Sustainable waste management	This result will reflect interventions promoting separation at source, reduced packaging, composting, and other waste-related practices.

Evidence review on behavioural change in developing countries Approach paper

OUTCOME		DEFINITION
Socio-ecological systems development (includes human wellbeing)	Mitigation	Shift to low-emission sustainable development pathways (human wellbeing). Examples: Increased low-emission energy access and power generation Use of low-emission transport Reforestation, sustainable forest management, afforestation, agroforestry practices Low- or zero-carbon livestock Zero or minimum tillage, sustainable rice intensification Reduced emissions from buildings, cities, industries and appliances Strengthened institutional and regulatory systems for low-emission planning and development
	Adaptation	Increased climate-resilient sustainable development (human wellbeing). Examples: Increased resilience of infrastructure and the built environment to climate change threats Increased generation and use of climate information in decision-making Strengthened adaptive capacity and reduced exposure to climate risks Strengthened institutional and regulatory systems for climate-responsive planning and development Adoption of adaptation options promoted by the intervention (use of climate-resistant varieties, conservation agriculture, sustainable rice intensification, rotational plans for pasture and fishery, etc.)

#### 4. CRITERIA FOR INCLUSION AND EXCLUSION OF STUDIES IN THE REVIEW

To systematically characterize a large, disparate literature on the effectiveness of behavioural science interventions, an underlying focus on environment and human development outcomes guides the scope of the review. Formally, we adopt the PICOS design framework to develop our inclusion criteria. Summaries of the inclusion criteria for the EGM and full SR are provided inI.Annex 1.Appendix 3.A and Appendix 3B, respectively. The inclusion criteria define the precise characteristics of the studies included in the review. All evidence not meeting these criteria will be excluded as it is beyond the scope of the review.

The inclusion criteria for the EGM and the SR overlap completely, apart from two exceptions:

- The EGM includes impact evaluations and SRs while the full SR only includes impact
  evaluations. All SRs included in the EGM will be "unzipped" for our SR; that is, the primary
  studies included in the identified SRs will be extracted and considered for inclusion in our own
  review.
- The scope of the SR will include a selected number of the interventions and outcomes
  configurations provided in the EGM. That is, post the completion of the EGM, we will engage
  with all stakeholders to settle on the most relevant intervention and outcomes configurations for
  synthesis. This decision depends on the extent of the available evidence base and decisionmakers' evidence needs.

#### a. Population

We follow the country-level categorization of developing countries in the UNFCCC Kyoto Protocol, and include studies assessing the effectiveness of a behavioural science intervention in:

- Non-Annex 1 countries<sup>5</sup>
- Non-Annex Annex 1, and Annex 1 countries jointly if the associated analysis distinguishes
  effects and reports results separately across the two samples

Any primary study that presents combined analysis on both Annex 1 and non-Annex 1 countries without reporting separate results across the two samples will be excluded. Systematic reviews are included in the EGM either if data is aggregated for non-Annex 1 countries relative to Annex 1, or if there is at least a single primary study included that is from non-Annex 1 countries.

The EGM and SR will include studies conducted at any unit of observation, for example including individuals, households, communities and companies. We will consider studies published only from the year 2000 onwards.

#### b. Interventions

We will only include behavioural science interventions, which are all informed by empirical research principally from behavioural psychology and/or behavioural economics. Relevant research seeks to identify characteristic human cognitive patterns which are often unconscious or not "rationally maximizing" in a classical economic sense. Building on these patterns, interventions can alter the choice architecture of decision-making, build in "nudges" to overcome biases or processual barriers, and optimize communications, all with the typical goal of encouraging pro-social behaviours. The type of interventions we include are informed by the ToC described in section I.Annex 1.Appendix 1.C.22. Table 1 above presents an overview and definitions of the behavioural interventions that will be included.

<sup>&</sup>lt;sup>5</sup> UNFCCC (2020). Parties to the Convention and Observer States, accessed in August.

Interventions can be delivered at any administrative level, and administered to any type of beneficiary (e.g. individual, household) by any type of actor (e.g. government, non-governmental organization). Additionally, we will not put any restrictions related to intervention-level characteristics such as modality, intensity, duration, or complexity of intervention delivery. Specifically, we will not exclude studies based on restrictions related to sample size, ensuring that pilot-scale interventions that often focus on newer, more innovative approaches are captured in our evidence review.

#### c. Comparison

The review will only consider evaluation studies that clearly identify at least two experimental groups: (i) a treatment group exposed to the intervention and (ii) a control group that does not receive the intervention for the purpose of establishing the impact of the intervention. The nature of the control group will depend largely on the specific methods deployed in the study (e.g. the control group in a randomized controlled trial) and can refer to the population receiving no treatment, treatment as usual, placebo treatment, or pipeline treatment. We will consider synthetic control groups for inclusion.

We will exclude any study that does not describe a clearly articulated control group, for instance, descriptive/predictive analyses highlighting drivers and determinants of selecting into behavioural science interventions. Quantitative methods for which the use of comparison/control groups is not relevant, such as life-cycle assessments, will be excluded.

#### d. Outcomes

Studies will have to assess the effect of the above interventions on the following final and/or intermediate outcomes, development results, and impacts outlined in section C3 above to be included in the EGM and SR. The EGM will consider the following intermediate outcomes, final outcomes, development results and impacts as shown in the ToC (see Figure 1).

We will assess these ranges of outcomes measured at any unit of analysis (e.g. individual, household, community, and organizational level). Moreover, in line with our broad criteria related to study-level characteristics, we will consider studies that measure outcomes at any reasonable point following the administration of the relevant behavioural science intervention. We are not prespecifying relevant outcome indicators for inclusion of studies in this review, and we will assess the validity of indicators and outcome measures as part of the critical appraisal of evidence. We will also record information on unintended outcomes, for example an increase in environmental degradation, as well as information on intervention costs or cost-effectiveness where reported.

#### e. Study design

We will include SRs and impact evaluations in the EGM with the following definitions and designs specifying both study types. For our SR, only impact evaluations will be included, using the same definition and designs as for the EGM.

1) Systematic reviews eligible for inclusion

We will include any form of literature review or evidence synthesis – regardless of whether or not it self-identifies as an SR – as long as the review describes its search for evidence, data collection, and methods for synthesis.<sup>6</sup>

2) Impact evaluation designs eligible for inclusion

<sup>&</sup>lt;sup>6</sup> This follows Snilstveit and others (2016) and overlaps with 3ie's inclusion criteria for SRs in its Development Evidence Portal.

We will include studies that assess the effects of interventions using experimental designs or quasiexperimental designs with non-random assignment that allow for causal inference, in line with Lwamba and others (2020). Specifically, we include the following:

- a) Randomized controlled trials (RCTs), with assignment at individual, household, community, or other cluster level, and quasi-RCTs using prospective methods of assignment such as alternation.
- b) Non-randomized studies with selection on unobservables:
  - Regression discontinuity designs, where assignment is done on a threshold measured at pre-test, and the study uses prospective or retrospective approaches of analysis to control for unobservable confounding.
  - ii) Studies using design or methods to control for unobservable confounding, such as natural experiments with clearly defined intervention and comparison groups, which exploit natural randomness in implementation assignment by decision-makers (e.g. public lottery) or random errors in implementation, and instrumental variables estimation.
- c) Non-randomized studies with pre-intervention and post-intervention outcomes data in intervention and comparisons groups, where data are individual-level panel or pseudopanels (repeated cross-sections), which use the following methods to control for confounding:
  - Studies controlling for time-invariant unobservable confounding, including difference-in-differences, or fixed- or random-effects models with an interaction term between time and intervention for pre-intervention and post-intervention observations; and
  - ii) Studies assessing changes in trends in outcomes over a series of time points (interrupted time series, ITS), with or without contemporaneous comparison (controlled ITS), with sufficient observations to establish a trend and control for effects on outcomes due to factors other than the intervention (e.g. seasonality).
- d) Non-randomized studies with control for observable confounding, including nonparametric approaches (e.g. statistical matching, covariate matching, coarsened-exact matching, propensity score matching) and parametric approaches (e.g. propensityweighted multiple regression analysis).

We will exclude all studies that do not fall under any of the criteria defined above. Examples of excluded study types are: simulation studies that aim to predict the effect of a certain intervention; observational studies with no control for selection bias; life-cycle analysis; process evaluations; acceptability studies; and non-systematic literature reviews.

#### f. Exclusion criteria

We will exclude any studies not meeting the criteria outlined in the above criteria a-e. That is, we will exclude studies with interventions that do not meet our definition of "behavioural science interventions", as well as interventions not focused on the human development and environmental sectors. We will exclude all studies that do not clearly articulate a comparison/control group (e.g. process evaluations). As indicated above, we will also exclude studies that do not focus on populations in Annex I countries or which do not report separate results for Annex I and non-Annex I countries. Studies published before the year 2000 will be excluded.

#### 5. SEARCHING FOR EVIDENCE

#### a. Search steps

A comprehensive search strategy will be adopted to search research literature for qualifying studies to identify all available evidence that is relevant to the review question. The key objective of the strategy is to be sensitive rather than specific by deliberately formulating search strings and search sources that are over-inclusive. This may increase the number of citations to be screened but it reduces the risk of missing any relevant studies. The search strategy aims to find both academic and "grey" literature. To that end, a three-pronged search strategy will be employed in this review: (i) formal search of academic databases using pre-defined and explicit search strings and Boolean operators; (ii) a formal search of grey literature in key organizational websites using keywords but applying full search strings in cases where institutional databases allow the application of Boolean operators; and (iii) backward and forward citation searches of included and seminal studies. The full search strategy is available in Appendix 4.

#### Search databases and repositories

The database choice is guided by relevance and comprehensiveness in covering sectorial literature. We plan to conduct searches on the most appropriate databases for published literature and for grey literature, specialist organizational websites and research institutes, as highlighted in Table 3 below.

Table 3. List of targeted databases

DATABASE TYPE	Name of database
Academic	Centre for Agricultural Bioscience International (CABI) Abstracts
	PubMed
	Scopus
	Web of Science (Social Science Citation Index, Science Citation Index Expanded, Emerging Sources Citation Index
	via EBSCO
	Africa Wide Information
	Biological and Agricultural Index
	Business Source Ultimate
	EconLit
	GreenFILE
	Political science complete
	PsychInfo
	Urban studies abstracts
	Waters and Oceans Worldwide
	Supplementary searches <sup>7</sup>
	AGRIS
	Behavioural Public Policy
	Decision-A Journal for Research about Judgment and Decision Making
Grey literature	African Development Bank (AfDB): <a href="https://www.afdb.org/en">https://www.afdb.org/en</a>
	Asian Development Bank: <a href="https://www.adb.org/">https://www.adb.org/</a>

<sup>7</sup> We will carry out supplementary independent hand searches in two academic journals that are known to be hotspots of behavioural science. The journals are not covered by the bibliometric databases above but are identified as being particularly relevant.

Name of database
Behaviour and Health Research Unit, University of Cambridge, UK: www.bhru.iph.cam.ac.uk/
Behavioural Economics in Action at Rotman University of Toronto, CA: www.rotman.utoronto.ca/FacultyAndResearch/
Behaviour Economics Team of the Australian Government, AUS: www.behaviouraleconomics.pmc.gov.au/
Behavior Evidence hub: https://www.bhub.org/
Behavioural Insights Team: https://www.bi.team/
Behavioral Science and Policy Association: www.behavioralpolicy.org/
Bill & Melinda Gates Foundation: https://www.gatesfoundation.org/
Campbell Collaboration: https://campbellcollaboration.org/
CEEDER: https://environmentalevidence.shinyapps.io/CEEDER/
Center for Effective Global Action (CEGA) Research Publications: https://vcresearch.berkeley.edu/research-unit/center-effective-global-action
Deloitte Insights: www2.deloitte.com/insights/us/en.html
Department for Environment, Food & Rural Affairs, UK: <a href="https://www.gov.uk/government/organisations/department-for-environment-food-rural-affairs">https://www.gov.uk/government/organisations/department-for-environment-food-rural-affairs</a>
Environment Agency, UK: www.gov.uk/government/organisations/environment-agency
Environmental Protection Agency, USA: www.epa.gov/
Environmental Evidence Library: http://www.environmentalevidence.org/completed-reviews
European Commission Joint Research Centre, EU: www.ec.europa.eu/jrc/en
European Environment Agency, EU: www.eea.europa.eu/
Federal Environment Agency, GER: www.umweltbundesamt.de/
Federal Ministry for the Environment, Nature Conservation and Nuclear Safety, GER: www.bmu.de/
Federal Ministry of Food and Agriculture, GER: www.bmel.de/
Foreign, Commonwealth & Development Office: https://www.gov.uk/government/organisations/foreign-commonwealth-development-office
Green Climate Fund: https://www.greenclimate.fund/publications

DATABASE TYPE	Name of database
	Green Finance Platform: https://www.greenfinanceplatform.org/
	Harvard Kennedy School Centre for Public Leadership, Behavioral Insights Group, US: www.cpl.hks.harvard.edu/behavioralinsights-group
	Ideas42: https://www.ideas42.org/
	Innovations for Poverty Action (IPA) Publications: https://www.poverty-action.org/publications
	Inter-American Development Bank: https://www.iadb.org/en/topics-effectiveness-improving-lives/impact-evaluations-repository
	International Fund for Agricultural Development: https://www.ifad.org/en/
	International Initiative for Impact Evaluation: 3ie Development Evidence Portal: https://developmentevidence.3ieimpact.org/
	International Institute for Environment and Development: www.iied.org/
	J-PAL: https://www.povertyactionlab.org/evaluations
	Millennium Challenge Corporation: https://www.mcc.gov/
	National Bureau of Economic Research: https://www.nber.org/
	NSW Government Behavioural Insights Unit, AUS: www.nsw.gov.au/behavioural-insights-unit
	Nudge Lebanon https://nudgelebanon.org/
	Observatory for Public Sector Innovation (OPSI) https://oecd-opsi.org/bi-projects/
	Organisation for Economic Co-operation and Development: http://www.oecd.org/
	PBL Netherlands Environmental Assessment Agency, NL: www.pbl.nl/en/
	Rare: www.rare.org
	The European Nudge Network: www.tenudge.eu/
	The Food and Agriculture Organization of the United Nations: www.fao.org/home/en/
	The London School of Economics and Political Sciences (LSE), Centre for Analysis of Risk and Regulation, UK: www.lse.ac.uk/accounting/CARR
	The World Bank: www.worldbank.org/
	Thünen-Institute, GER: www.thuenen.de/
	United Nations Development Programme (UNDP): www.undp.org/

Evidence review on behavioural change in developing countries Approach paper

DATABASE TYPE	Name of database
	United Nations Environment Programme (REDD+): https://www.unenvironment.org/explore-topics/climate-change/what-we-do/mitigation
	United Nations Framework Convention on Climate Change: https://unfccc.int/
	United Nations Food and Agriculture Organization (FAO): https://www.fao.org/home/en
	United States Department of Agriculture, USA: www.usda.gov/
	USAID Evaluations Clearinghouse: http://dec.usaid.gov/
	World Bank eLibrary: https://elibrary.worldbank.org/

#### Forward and backward citation searches

We will carry out backward citation searches by searching the reference lists of included studies, especially SRs and seminal papers and forward citation searches using Google Scholar to find papers that are cited in included studies.

#### d. Search terms

Our search terms will provide broad but manageable coverage related to the EGM and SR objective. We will design a series of sets of search terms with individual terms including wild card symbols (\*) where appropriate, separated by the Boolean operator "OR". The sets are then combined using "AND". The initial search terms (see Appendix 4) are organized in the following categories.

- Developing country terminology: This sub-category includes terms that are often used interchangeably with or closely related to the phrase "developing countries" or "low-middleincome countries" including "underdeveloped countries" and specification of developing country names.
- Methods terminology: This category includes terminology related to the measurement and
  tracking of impacts such as "impact evaluation\*" and impact assessment" and "impact
  analysis"; articulation of comparison groups including "control group" or "treatment". Terms
  related to the specific empirical methods such as "instrumental variable" are also included as
  these do not always refer to explicit comparison groups but generate estimates of causal
  impacts that are comparative.
- Intervention terminology: Terms related to the behavioural science intervention areas of interest highlighted in the ToC above, and drawn from the Behavioural Science Hub's8 behavioural tools such as "nudge", "choice architecture", "active choice", "incentive\*" and "priming". The development of the intervention terms is aimed to be broad and encapsulate numerous synonyms without limiting it to the technical definition of behavioural science. This will ensure that the search is wide enough not to miss relevant studies.
- General restrictions: This category is a combination of language and time-specific restrictions
  to enable us to restrict (academic database) search results to English-language articles and SRs
  published in peer-reviewed academic journals in or after the year 2000.

The search terms are subject to refinement in subsequent search trials. The robustness of our search will be tested using a list of benchmark papers, that is, studies that ought to be in the search results. In cases where two-thirds of the benchmark papers are retrieved through the database searches, the search strategy passes the robustness test.

#### e. Combination of search terms

The first substring is focused on the region of this review which is developing countries, the "P" of the PICOS elements of the research question. Synonyms for developing countries identified are combined using the OR Boolean operator. The second substring is on the methodology of studies of interest to the review, the "S" part of the PICOS framework. It combines systematic and impact evaluation synonyms using the OR Boolean operator. The third group of substrings is the intervention terms divided into five search substrings shown in Appendix 4, the "I" component of the PICOS. These behavioural science synonyms are also combined with "OR" and with the use of truncations to improve the search. The overall combination of search concepts will follow the below syntax:

<sup>&</sup>lt;sup>8</sup> Available at <a href="https://www.bhub.org/">https://www.bhub.org/</a>

(1) LMIC 'P' terms AND (2) Methods 'S' terms AND (3) Intervention 'I' terms

#### f. Screening of studies

Review management software (EPPI-Reviewer 4) will be used to manage the entire review process. All potentially relevant citations gathered from the academic sources above will be imported into EPPI-Reviewer 4. They will undergo a manual screening process to be assessed for eligibility using the inclusion criteria highlighted above, and decisions made about each citation will be recorded on the same platform. Search results from organizational websites and the citation searches will be captured in MS Word, and only studies deemed to be relevant for the map will be transferred to EPPI-Reviewer 4. Studies that are not already on EPPI-Reviewer will be captured manually on the software. Before proceeding with screening, all duplicates of titles will be excluded from the review using the duplicate control function on EPPI-Reviewer 4.

To achieve both speed and quality in the screening process, we will be utilizing the machine learning algorithm function of EPPI-Reviewer 4, specifically the classifier. The classifier is a machine learning system of EPPI that allows the organization of studies into groups based on their probability of inclusion in the review. The bespoke classifier will be built after double screening a minimum of 10 per cent of all citations, enough to allow for machine learning to analyze and "learn" from selected choices. To enhance the efficiency of the classifier, we will pay particular attention to the reasons for exclusion during the double-screening reconciliation process of the initial 10 per cent of citations. This then allows all studies with less than 20 per cent probability of inclusion to be automatically excluded from the review. We will then screen a random sample of the automatically excluded studies to double-check the accuracy of the function, and if all are excludable, we can auto-exclude the rest of the citations. A double-screening exercise at title and abstract will focus on all records with the likelihood of inclusion at 20 per cent or greater. Full-text documents of the remaining studies will also be screened by two reviewers. A third-party arbitrator will resolve any disagreements at both stages of the screening process. The screening process will be reported using a Preferred Reporting Items for Systematic Reviews and Meta-Analyses (PRISMA) flow chart. We will test reviewer bias (interrater reliability) at the start of each stage of the screening process using a Kappa analysis (Collaboration for Environmental Evidence, 2013). Two reviewers will screen a common random sample of 10 per cent of abstracts. The level of agreement between the number of articles rejected or accepted by the Kappa statistic will be calculated on a scale that ranges from 1 (perfect agreement) to -1 (strong disagreement). The individual screening will only be permissible once a Kappa statistic score of 0.85 or above is achieved.

#### 6. Data collection and analysis

#### a. Data extraction and management

We will use a predefined data extraction tool to extract data systematically and transparently from the included primary studies and SRs. The coding framework tool highlighted in Appendix 5 will be translated into EPPI-Reviewer 4 to extract information that is required for both the evidence mapping and the in-depth review and synthesis. The data will be entered directly into the EPPI-Reviewer database and full-text reports will be examined and studies coded on variables related to:

 Descriptive data including authors, publication date and status, as well as other information to characterize the study including country, type of intervention, outcome, population, and context.

<sup>&</sup>lt;sup>9</sup> The data extraction for the EGM will focus on key descriptive variables in (a) whilst the data extraction for the SR, goes substantially beyond the descriptive details to incorporate aspects highlighted in (b).

 Information on intervention design, including implementation fidelity, how the intervention considers equity, participant uptake and adherence, contextual factors, and programme mechanisms.

To ensure consistency of coding quality, two reviewers will pilot the data extraction tool, working independently on a random sample (10 per cent) of eligible studies selected to test the tool on the complete range of the included impact evaluation designs and methods. The process will be repeated until a very high level of consistency – defined by a minimum Kappa statistic score of 0.85 – in the reviewer's application of codes is attained and the tool will be deemed final. Following the piloting stage, the remaining studies will be coded by individual reviewers, with a subset of these full texts being coded by different combinations of two reviewers independently extracting information from each study and then comparing their decisions. Any uncertainties or disagreements will be resolved via discussion to further review the study reports. An extra third-party arbitrator will resolve any outstanding disagreements.

#### b. Critical appraisal

We will apply a critical appraisal tool to assess the impact of bias on the trustworthiness of primary impact evaluations included in the SR.<sup>10</sup> Trustworthiness refers to the confidence of the review team that the findings reported in the included studies used for the synthesis were rigorous and credible. To assess the risk of bias of the primary studies, we will adapt the Cochrane risk-of-bias tool for randomized and non-randomized studies (Sterne and others, 2016), which we have previously used and adapted in international development reviews (Stewart and others, 2015; Langer and others, 2017). Sterne and colleagues used a domain-based risk of bias tool covering the following six indications of trustworthiness: (i) selection bias; (ii) confounding bias; (iii) bias due to departures from applied interventions; (iv) bias due to missing data; (v) bias due to measurement of outcomes; and (vi) bias due to selection of the reported result. Each domain of bias will receive a low, moderate, high or critical risk of bias rating, allowing for a transparent calculation of the overall risk of bias score for each study. Studies with a critical risk of bias will be included in the review but excluded from the synthesis.

The critical appraisal tool used to assess studies for the SR is presented in Appendix 5. It will be piloted using a similar approach to that used for the piloting of the data extraction tool. Two reviewers will independently assess each study and then come together to compare their decisions. Where these reviewers are in disagreement about the risk of bias rating for a particular study, a third reviewer will be consulted.

#### c. Methods for handling dependent effect sizes

#### i. Criteria for the determination of independent findings

Complex data structures are a common occurrence in meta-analyses of impact evaluations. There are numerous scenarios through which these complex structures with dependent effect sizes might occur. For example, there could be several publications that stem from one study, or several studies based on the same data set. Some studies might have multiple treatment arms that are all compared to a single control group. Other studies may report outcome measurements from several time points or use multiple outcome measures to assess related outcome constructs. All such cases yield a set of statistically dependent effect size estimates (Borenstein and others, 2009).

<sup>&</sup>lt;sup>10</sup> In the EGM, we will only appraise included SRs for their trustworthiness. We intend to apply either the ROBINS (available at <a href="http://www.bristol.ac.uk/population-health-sciences/projects/robis/">http://www.bristol.ac.uk/population-health-sciences/projects/robis/</a>) or SURE (available at <a href="https://www.cardiff.ac.uk/\_data/assets/pdf\_file/0007/1142962/SURE-CA-form-for-SR\_2018.pdf">https://www.cardiff.ac.uk/\_data/assets/pdf\_file/0007/1142962/SURE-CA-form-for-SR\_2018.pdf</a>) tools to appraise SRs. Impact evaluations included in the EGM will not be appraised in the EGM.

The research team will assess the extent to which relationships exist across the studies included in the review, and will avoid double counting of identical evidence by linking papers before data analysis. Where we have several publications reporting on the same effect, we will use effect sizes from the most recent publication. We will utilize information provided in studies to support these assessments, such as sample sizes, programme characteristics and key implementing and/or funding partners.

We will extract effects reported across different outcomes or subgroups within a study, and where information is collected on the same programme for different outcomes at the same or different periods, information on the full range of outcomes over time will be extracted. Where studies report effects from multiple model specifications, we will adopt the author's preferred model specification. If this is not stated or is unclear, the specification with the most controls will be used. Where studies report multiple outcomes or evidence according to sub-groups of participants, we will record and report data on relevant sub-groups separately. Further information on criteria for determining independent effect sizes is presented below.

We will deal with dependent effect sizes through data processing and selection techniques, that utilize several criteria to select one effect estimate per study. When we have several publications reporting on the same study, we will use effect sizes from the most recent publication. For studies with outcome measures at different time points, we will follow De La Rue and colleagues (2014) and synthesize outcomes measured immediately after the intervention (defined as 1-6 months) and at follow-up (longer than six months) separately. If multiple time points exist within these periods, we adopt the most recent measure. We anticipate that many of the interventions that we will include in our review would be ongoing programmes and the follow-up would, therefore, reflect duration in a programme rather than time since the intervention. When such studies report outcome measures at different time points, we identify the most common follow-up period and include the follow-up measures that match this most closely in the meta-analysis. When studies include multiple outcome measures to assess related outcome constructs, we will follow Macdonald and others (2012) and select the outcome that appears to reflect the construct of interest most accurately without reference to the results.

If studies include multiple treatment arms with only one control group and the treatments represent separate treatment constructs, we calculate the effect size for treatment A versus control and treatment B versus control, and include them in separate meta-analyses according to the treatment construct. If treatments A and B represent variations of the same treatment construct, we calculate the weighted mean and standard deviation for treatment A and B before calculating the effect size for the merged group versus control group, following the procedures outlined by Borenstein and colleagues (2009, chapter 25). Where different studies report on the same programme but use different samples (e.g. from different regions, or separately for men and women) we included both estimates, treating them as independent samples, provided that effect sizes are measured relative to separate control or comparison groups.

#### ii. Effect size calculations

Quantitative data for outcome measures, including outcome descriptive information, sample size in each intervention group, outcomes means and standard deviations, and test statistics (e.g. t-test, F-test, p-values, 95 per cent confidence intervals) will be extracted using Excel. Effect size data will be stored, and any necessary cleaning will be conducted in Excel. Following the screening and descriptive data extraction process of ensuring consistency in coding quality, two reviewers will pilot the effect size data extraction tool, working independently on a random sample (10 per cent) of included studies to test the tool across a range of the included impact evaluation designs and methods. We aim to achieve a minimum Kappa statistic score of 0.90 following a round of repeating

the process for the tool to be finalized. After the piloting stage, the remaining studies will be coded by individual reviewers and all data extracted will be checked by a third reviewer.

An effect size expresses the magnitude (or strength) and direction of the relationship of interest (Valentine and others, 2015; Borenstein and others, 2009). We will extract data from each study to calculate standardized effect sizes for cross-study comparison wherever possible. For continuous outcomes comparing group means in a treatment and control group, we will calculate the standardized mean difference (SMDs), or Cohen's d, its variance and standard error using formulae provided in Borenstein and colleagues (2009). An SMD is a difference in means between the treatment and control groups divided by the pooled standard deviation of the outcome measure. Cohen's d can be biased in cases where sample sizes are small. Therefore, in all cases we adjust d using Hedges' method, adjusting Cohen's d to Hedges' g using the following formula (Ellis, 2010):

$$g \cong d(1 - \frac{3}{4(n_1 + n_2) - 9})$$

We choose an appropriate formula for effect size calculations in reference to, and dependent upon, the data provided in included studies. For example, for studies reporting means (X) and pooled standard deviation (SD) for treatment (T) and control or comparison (C) at follow up only:

$$d = \frac{x_{Tp+1} - x_{Cp+1}}{SD}$$

If the study does not report the pooled standard deviation, it is possible to calculate it using the following formula:

$$SD_{p+1} = \sqrt{\frac{(n_{Tp+1}-1)SD_{Tp+1}^2 + (n_{Cp+1}-1)SD_{Cp+1}^2}{n_{Tp+1} + n_{Cp+1} - 2}}$$

Where the intervention is expected to change the standard deviation of the outcome variable, we use the standard deviation of the control group only.

For studies reporting means ( $\underline{X}$ ) and standard deviations (SD) for treatment and control or comparison groups at baseline (p) and follow up (p+1):

$$d = \frac{\Delta \underline{X}_{p+1} - \Delta \underline{X}_p}{SD_{p+1}}$$

For studies reporting mean differences ( $\Delta \underline{X}$ ) between treatment and control and standard deviation (SD) at follow up (p+1):

$$d = \frac{\Delta X_{p+1}}{SD_{p+1}} = \frac{X_{Tp+1} - X_{Cp+1}}{SD_{p+1}}$$

For studies reporting mean differences between treatment and control, standard error (SE) and sample size (n):

$$d = \frac{\Delta \underline{X}_{p+1}}{SE\sqrt{n}}$$

As primary studies have become increasingly complex, it has become commonplace for authors to extract partial effect sizes (e.g. a regression coefficient adjusted for covariates) in the context of meta-analysis. For studies reporting regression results, we will follow the approach suggested by (Keef and Roberts, 2004) using the regression coefficient and the pooled standard deviation of the outcome. Where the pooled standard deviation of the outcome is unavailable, we utilize regression coefficients and standard errors or t-statistics to do the following, where sample size information is available in each group:

$$d = t \sqrt{\frac{1}{n_T} + \frac{1}{n_C}}$$

where n denotes the sample size of the treatment group and control.

We will use the following where only the total sample size information (N) is available, as suggested in (Polanin and others, 2016):

$$d = \frac{2t}{\sqrt{N}} Var_d = \frac{4}{N} + \frac{d^2}{4N}$$

We calculate the *t*-statistic (*t*) by dividing the coefficient by the standard error. If the authors only report confidence intervals and no standard error, we calculate the standard error from the confidence intervals. If the study does not report the standard error but reports *t*, we extract and use this as reported by the authors. In cases in which significance levels are reported rather than *t* or SE (b), then *t* was imputed as follows:

Prob > 0.1: 
$$t = 0.5$$
  
 $0.1 \ge \text{Prob} > 0.05$ :  $t = 1.8$   
 $0.05 \ge \text{Prob} > 0.01$ :  $t = 2.4$   
 $0.01 \ge \text{Prob}$ :  $t = 2.8$ 

Where outcomes are reported in proportions of individuals, we calculate the Cox-transformed log odds ratio effect size (Sánchez-Meca and others, 2003):

$$d = \frac{ln\left(OR\right)}{1.65}$$

where OR is the odds ratio calculated from the two-by-two frequency table.

Where outcomes were reported based on proportions of events or days, we use the standardized proportion difference effect size:

$$d = \frac{p_T - p_C}{SD(p)}$$

where  $p_t$  is the proportion in the treatment group and  $p_c$  the proportion in the comparison group, and the denominator is given by:

$$SD(p) = \sqrt{p(1-p)}$$

where p is the weighted average of  $p_c$  and  $p_t$ :

$$p = \frac{n_T p_T + n_C p_C}{n_T + n_C}$$

An independent reviewer will evaluate a random selection of 10 per cent of effect sizes to ensure that the correct formulae will be employed in effect size calculations. In all cases after synthesis, we will convert the pooled effect sizes to commonly used metrics such as percentage changes and mean differences in outcome metrics typically used (e.g. weight in kg) whenever feasible.

#### d. Visualization of the evidence gap map

We will use Africa Centre for Evidence's (ACE) interactive mapping software to visualize and host the EGM. Appendix 2B shows the respective visualization based on the intervention-outcome matrix structure in Appendix 2A to map the identified evidence-base consisting of different behaviour intervention categories mapped across the intermediate, final, development results and impact outcomes. Following the data extraction process in EPPI-Reviewer, we will generate and export a JavaScript Object Notation (JSON) formatted file to ACE's mapping wizard to create the EGM. The "design" function of the mapping software provides an opportunity to, depending on preferences, select colour codes that will allow the visualization of included studies to be separated

by pre-defined characteristics. For example, studies can be separated by study type, that is, impact evaluations (green-coloured bubbles) and SRs (yellow-coloured bubbles) as highlighted in Appendix 2B. The software options also allow users to tailor the evidence-base to their own contexts using filters (e.g. sector, region, study design).

#### e. Data synthesis

From selected quantitative studies in the EGM's populated cells, we will conduct statistical metaanalyses of studies that are assessed to be sufficiently similar, and only combine studies using metaanalysis when we identify two or more effect sizes using a similar outcome construct and where the comparison group state is judged to be similar across the two (c.f. the approach taken by Wilson and colleagues, 2011). We will combine studies in the same analysis when they evaluate the same intervention type and the same outcome type. Where there were too few studies or included studies are considered too heterogeneous in terms of interventions or outcomes, we will discuss the individual effect sizes along the causal chain. As programme theory of interventions suggests that there will be heterogeneity across studies, we will adopt inverse-variance weighted, random effects meta-analytic models (Higgins and others, 2020) to account for this.

We will conduct separate analyses for the major outcome categories for each intervention type: intermediate outcomes, final outcomes, development results and impact outcomes that are identified. Based on an analysis of the interventions that we find, we attempt to further elaborate on the pathway of change that was outlined above to the extent possible. We aim to conduct moderator analyses to try to explain variations in effect sizes. Moderators are variables such as socio-economic context and population characteristics, measured at baseline, that interact with treatment to change outcome for each group (Pincus and others, 2011). Moderator analyses will be reported in a tabular format below each meta-analysis, calculated using the same one-way random effects ANOVA model as applied to the moderator analyses.

#### f. Assessment of heterogeneity

To visibly examine variability in the effect size estimates, we will use forest plots to display the estimated effect sizes from each study along with their 95 per cent confidence intervals. Subsequently, and acknowledging the limitations of quantification of heterogeneity and the different strengths of statistical approaches, the following test for heterogeneity will be conducted: calculation of the Q- statistic as a statistical test of heterogeneity (Hedges & Olkin, 1985); and calculation of the i<sup>2</sup> and Tau<sup>2</sup> statistic to provide estimates of the magnitude of the variability across study findings caused by heterogeneity (Higgins and Thompson, 2002; Higgins and others, 2003; Borenstein and others, 2009).

#### g. Sensitivity analyses

To test the robustness of the results of the meta-analysis, a number of sensitivity analyses will be conducted. Broadly, this involves collecting data on and assessing the sensitivity of findings to (i) the methods of the primary studies and (ii) the methods of the review. We anticipate that the included studies will vary methodologically and therefore conduct sensitivity analyses to examine the influence of these variations on the summary measures, in order to offer possible explanations for the differences between studies when interpreting the results. We will examine whether the results were sensitive to study design, the risk of bias associated with the study, the degree of missing/incomplete data, and the way outcomes are measured and the timing at which they are measured. The main objective of the sensitivity analysis is to serve as a visual tool that allows informal comparisons to determine whether the results of our meta-analyses are sensitive to the

methodological decisions of the review team. The sensitivity analyses will be carried out by adopting a one-way random-effects ANOVA model calculated in EPPI-Reviewer.

#### h. Strength of the evidence assessment

The last research step in the SR will be to conduct a Grading of Recommendations, Assessment, Development and Evaluations (GRADE) assessment to report on the overall strength of the evidence base and recommendations made based on the synthesis of the review. This step is distinct from the critical appraisal step and considers additional factors to assess the overall body of the evidence and how much trust can be placed in recommendations that are made based upon it. Appendix 7 presents the GRADE tool with hypothetical decisions for illustration purposes.

#### D. DISTRIBUTION OF MAIN ROLES

PROJECT FUNDING, OVERSIGHT AND CO-CREATION		
Dr. Martin Prowse	Independent Evaluation Unit, Green Climate Fund, Task manager	
Deborah Sun Kim	Independent Evaluation Unit, Green Climate Fund	
Andreas Reumann	Independent Evaluation Unit, Green Climate Fund	
Prof. Dr. Jyotsna Puri	International Fund for Agricultural Development	
Dr. Romina Cavatassi	International Fund for Agricultural Development	
PROJECT EXECUTION		
Africa Centre for Evidence		
Dr. Laurenz Langer	Project oversight and management	
	Co-PI: Project oversight and management, stakeholder and client engagement, finance and reporting, drafting and finalization of outputs and deliverables.	
	Research: Mapping and synthesis	
	Synthesis method lead: design of all research activities, tools development, and research staff training and support where relevant. Lead on formulating inclusion criteria, EGM framework development, meta-analysis, GRADE assessment, and qualitative comparative analysis if conducted	
Dr. Carina van Rooyen	Project oversight and management	
	Co-PI: Project oversight and management, stakeholder and client engagement, finance and reporting, drafting and finalization of outputs and deliverables.	
	Research: Mapping and synthesis	
	Advice on adaptation and contextualization of synthesis methodologies in the environmental sector	
Prof. Ruth Stewart	Synthesis advisor: Ad hoc advice and technical inputs related to complex evidence synthesis, climate change and behavioural science issues encountered	
Promise Nduku	Research lead	
	Research: Mapping and synthesis	
	Synthesis specialist: design and conduct of search strategy, screening, data extraction, and critical appraisal for both the EGM and the SR. Lead on EGM visualization and effect size calculation	
Andile Madonsela	Research: Mapping and synthesis	
	Research assistant: research support in accessing full-text articles, cataloguing data, collating background information, and editorial support	

Shona Putuka	Research: Mapping and synthesis
	Research assistant: research support in accessing full-text articles, cataloguing data, collating background information, and editorial support.
Content experts	
Dr. Benjamin Curtis	Subject input related to behavioural science on the following areas: scope of the EGM and SR including ToC; inclusion criteria for the EGM and SR; framework development for the EGM; reviewing search strategy and output; data extraction variables for SR; interpreting synthesis results; output review including approach paper, EGM report and SR protocol, and technical report; and stakeholder and client engagement.
Dr. Caitlin Blaser Mapitsa	Content advisor: Ad hoc advice and technical inputs related to complex evidence synthesis, ToC development, climate change, and behavioural science issues encountered.
Jamie Robertsen	Subject input related to climate change on the following areas: scope of the EGM and SR including ToC; inclusion criteria for the EGM and SR; framework development for the EGM; reviewing search strategy and output; data extraction variables for SR; interpreting synthesis results; output review including approach paper, EGM report and SR protocol
Samantha Booth	Content advisor: Ad hoc advice and technical inputs related to complex evidence synthesis, ToC development, climate change, and behavioural science issues encountered

#### REFERENCES

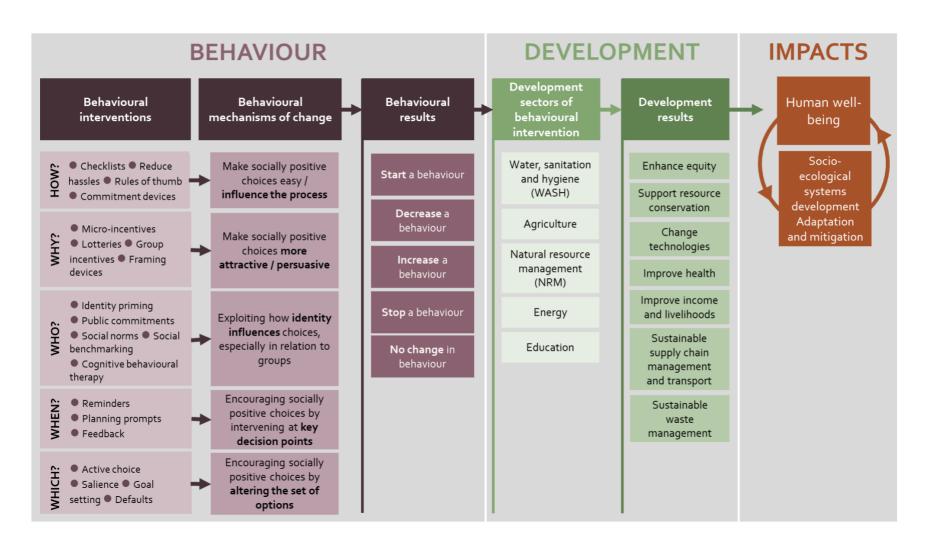
- Balmford, A., and others (2021). Making more effective use of human behavioural science in conservation interventions. *Biological Conservation*, 261, 109256.
- Binet, S., and others (2021). *Independent evaluation of the adaptation portfolio and approach of the Green Climate Fund*. Independent Evaluation Unit, Green Climate Fund. Songdo, South Korea.
- Bollinger, Bryan, Kenneth. T. Gillingham, and M. Ovaere (2020). Field experimental evidence shows that self-interest attracts more sunlight. *Proceedings of the National Academy of Sciences*, 117(34), 20503-20510.
- Borenstein, M., and others (2009). *Introduction to Meta-Analysis*. Chichester, West Sussex: John Wiley and Sons.
- Bours, D., C. McGinn, and P. Pringle (2014). Guidance note 3: Theory of Change approach to climate change adaptation programming. Available at <a href="http://www.managingforimpact.org/sites/default/files/resource/2014\_02\_sea\_change\_ukcip\_gn3\_toc\_approach\_to\_cca\_programming.pdf">http://www.managingforimpact.org/sites/default/files/resource/2014\_02\_sea\_change\_ukcip\_gn3\_toc\_approach\_to\_cca\_programming.pdf</a>.
- Byerly, H., and others (2018). Nudging pro-environmental behaviour: evidence and opportunities. *Frontiers in Ecology and the Environment*, 16(3), 159-168.
- Cheng, T., D. K. Woon, and J. K. Lynes (2011). The use of message framing in the promotion of environmentally sustainable behaviors. *Social Marketing Quarterly*, 17(2), 48-62.
- Cinner, J. (2018). How behavioral science can help conservation. *Science*, 362(6417), 889-890.
- Collaboration for Environmental Evidence (2013). Guidelines for Systematic Review and Evidence Synthesis in Environmental Management. Version 4.2. Available at <a href="https://www.environmentalevidence.org/Documents/Guidelines/Guidelines4.2.pdf">www.environmentalevidence.org/Documents/Guidelines/Guidelines4.2.pdf</a>.
- Datta, S., and S. Mullainathan (2014). Behavioral design: a new approach to development policy. Review of Income and Wealth, 60(1), 7-35. Available at <a href="https://doi.org/10.1111/roiw.12093">https://doi.org/10.1111/roiw.12093</a>.
- De La Rue, L., and others (2014). School-based interventions to reduce dating and sexual violence: A systematic review. *Campbell Systematic Reviews*, 10(1), 1-110. Available at <a href="https://doi.org/10.4073/csr.2014.7">https://doi.org/10.4073/csr.2014.7</a>.
- Dhar, R. (2014). Why choosing healthy foods is hard, and how to help: Presenting the 4Ps framework for behaviour change. *Customer Needs and Solutions*, 253-262.
- Duflo, E., M. Kremer, and J. Robinson (2011). Nudging farmers to use fertilizer: Theory and experimental evidence from Kenya. *American Economic Review*, 101(6), 2350-90.
- Flanagan, A.E., and J. C. Tanner (2016). Evaluating behaviour change in international development operations: A new framework. World Bank IEG Working Papers 2016/02. Washington, D.C.: World Bank.
- Gifford, R., C. Kormos, and A. McIntyre (2011). Behavioral dimensions of climate change: Drivers, responses, barriers, and interventions. *Wiley Interdisciplinary Reviews: Climate Change*, 2(6), 801-827. Available at <a href="https://doi.org/10.1002/wcc.143">https://doi.org/10.1002/wcc.143</a>.
- Global Commission on Adaptation (2019). Adapt now: A global call for leadership on climate resilience. Global Commission on Adaptation. Available at <a href="https://gca.org/reports/adapt-now-a-global-call-for-leadership-on-climate-resilience/">https://gca.org/reports/adapt-now-a-global-call-for-leadership-on-climate-resilience/</a>.
- Hyland-Wood, B., and others (2021). Toward effective government communication strategies in the era of COVID-19. *Humanities and Social Sciences Communications*, 8(1), 1-11.
- Hallsworth, M., and others (2017). The behavioralist as tax collector: Using natural field experiments to enhance tax compliance. *Journal of Public Economics*, 148, 14-31. Available at <a href="https://doi.org/10.1016/j.jpubeco.2017.02.003">https://doi.org/10.1016/j.jpubeco.2017.02.003</a>.
- Hedges, L., and I. Olkin (1985). *Statistical methods for meta-analysis*. Orlando, FL: Academic Press. Available at <a href="https://doi.org/10.1016/C2009-0-03396-0">https://doi.org/10.1016/C2009-0-03396-0</a>.
- Higgins, J.P.T., and S. G. Thompson (2002). Quantifying heterogeneity in a meta-analysis. *Statistics in Medicine*, 21, 1539-1558. Available at <a href="https://doi.org/10.1002/sim.1186">https://doi.org/10.1002/sim.1186</a>.

- Kahan, D. M., and others (2012). The polarizing impact of science literacy and numeracy on perceived climate change risks. *Nature climate change*, 2(10), 732-735. Available at <a href="http://doi.org/10.1038/NCLIMATE1547">http://doi.org/10.1038/NCLIMATE1547</a>.
- Krüger, C., and Puri, J. (2020). Going the last mile: Behaviour science and investments in climate change mitigation and adaptation. Available at <a href="https://ieu.greenclimate.fund/sites/default/files/document/201123-going-last-mile-top\_0.pdf">https://ieu.greenclimate.fund/sites/default/files/document/201123-going-last-mile-top\_0.pdf</a>.
- Kollmuss, A., and Agyeman, J. (2002). Mind the gap: why do people act environmentally and what are the barriers to pro-environmental behavior? *Environmental Education Research*, 8(3),239-260. Available at <a href="https://doi.org/10.1080/13504620220145401">https://doi.org/10.1080/13504620220145401</a>.
- Kusmanoff, A. M., and others (2020). Five lessons to guide more effective biodiversity conservation message framing. *Conservation Biology*, 34(5), 1131-1141. Available at <a href="https://pubmed.ncbi.nlm.nih.gov/32043648/">https://pubmed.ncbi.nlm.nih.gov/32043648/</a>.
- Macdonald, G., and M. Taylor (2012). Cognitive-behavioural interventions for children who have been sexually abused: A systematic review. *Campbell Systematic Reviews*, 8(1), 1-111. Available at <a href="https://doi.org/10.4073/csr.2012.14">https://doi.org/10.4073/csr.2012.14</a>.
- Nisa, C. F., and others (2019). Meta-analysis of randomised controlled trials testing behavioural interventions to promote household action on climate change. *Nature communications*, 10(1), 1-13. Available at <a href="https://doi.org/10.6084/m9.figshare.9641999">https://doi.org/10.6084/m9.figshare.9641999</a>.
- Osbaldiston, R., and J. P. Schott (2012). Environmental sustainability and behavioral science: Metaanalysis of proenvironmental behavior experiments. *Environment and Behavior*, 44(2), 257-299. Available at <a href="https://doi.org/10.1177/0013916511402673">https://doi.org/10.1177/0013916511402673</a>.
- Pincus, T., and others J. (2011). Methodological criteria for the assessment of moderators in systematic reviews of randomised controlled trials: a consensus study. *BMC medical research methodology*, 11(1), 1-14. Available at <a href="https://doi.org/10.1186/1471-2288-11-14">https://doi.org/10.1186/1471-2288-11-14</a>.
- Polanin, J.R., E. E. Tanner-Smith, and Hennessy, E.A. (2016). Estimating the difference between published and unpublished effect sizes: A meta-review. *Review of Educational Research*, 86(1), 207-236. Available at <a href="https://doi.org/10.3102/0034654315582067">https://doi.org/10.3102/0034654315582067</a>.
- Saunders, C. D., A. T. Brook, and O. L. I. N. Eugene Myers Jr (2006). Using psychology to save biodiversity and human well-being. *Conservation Biology*, 20(3), 702-705. Available at <a href="https://doi.org/10.1111/j.1523-1739.2006.00435.x.">https://doi.org/10.1111/j.1523-1739.2006.00435.x.</a>
- Schot, J., L. Kanger, and G. Verbong (2016). The roles of users in shaping transitions to new energy systems. *Nature Energy*, 1(5), 1-7. Available at <a href="https://doi.org/10.1038/nenergy.2016.54">https://doi.org/10.1038/nenergy.2016.54</a>.
- Schmuck, P., and W. P. Schultz (eds.) (2012). *Psychology of sustainable development*. Springer Science & Business Media. Available at <a href="https://doi.org/10.1007/978-1-4615-0995-0">https://doi.org/10.1007/978-1-4615-0995-0</a>.
- Schultz, P. W. (2011). Conservation means behavior. *Conservation Biology*, 25(6), 1080-1083. Available at <a href="https://doi.org/10.1111/j.1523-1739.2011.01766.x">https://doi.org/10.1111/j.1523-1739.2011.01766.x</a>.
- Schubert, C. (2017). Green nudges: Do they work? Are they ethical? *Ecological Economics*, 132, 329-342. Available at https://doi.org/10.1016/j.ecolecon.2016.11.009.
- Service, O., and others (2014). *EAST: Four simple ways to apply behavioural insights*. The Behavioural Insights Team.
- Siegel, L. (2012). Loss and damage: Theme of slow onset events. German Watch, Climate Development Network. Available at <a href="https://germanwatch.org/sites/default/files/publication/6674.pdf">https://germanwatch.org/sites/default/files/publication/6674.pdf</a>.
- Snilsveit, B., and others (2019). Incentives for climate mitigation in the land use sector—the effects of payment for environmental services on environmental and socioeconomic outcomes in low-and middle-income countries: A mixed-methods systematic review. Campbell Systematic Reviews, 15(3), e1045. Available at <a href="https://doi.org/10.1002/c12.1045">https://doi.org/10.1002/c12.1045</a>.
- Solomon, S., and others (2007). Climate change 2007: The physical science basis: Working Group I contribution to the fourth assessment report of the IPCC (Vol. 4). Cambridge University Press. Available at <a href="https://www.ipcc.ch/report/ar4/wg1/">https://www.ipcc.ch/report/ar4/wg1/</a>.

- Stern, P. C., and others (2016). Opportunities and insights for reducing fossil fuel consumption by households and organizations. *Nature Energy*, 1(5), 1-6. Available at <a href="https://doi.org/10.1038/nenergy.2016.43">https://doi.org/10.1038/nenergy.2016.43</a>.
- Stoknes, P.E. (2014). Rethinking climate communications and the 'psychological climate paradox'. *Energy Research & Social Science*, 1, 161-170.
- Szaszi, B., and others (2018). A systematic scoping review of the choice architecture movement: Toward understanding when and why nudges work. *Journal of Behavioral Decision Making*, 31(3), 355-366.
- Valentine, J.C., A. M. Aloe, and T. S. Lau (2015). Life after NHST: How to describe your data without "p-ing" everywhere. *Basic and Applied Social Psychology*, 37(5), 260-273. Available at <a href="https://doi.org/10.1080/01973533.2015.1060240">https://doi.org/10.1080/01973533.2015.1060240</a>.
- Van der Linden, S., E. Maibach, and Leiserowitz, A. (2015). Improving public engagement with climate change: Five "best practice" insights from psychological science. *Perspectives on Psychological Science*, 10(6), 758-763.
- Wade, K., and M. Jennings (2015). How climate change will impact developed and developing countries. Climate change and the global economy: regional effects [online]. Available at <a href="https://www.schroders.com/en/ch/asset-management/insights/economics/climate-change-and-the-global-economy-regional-effects/">https://www.schroders.com/en/ch/asset-management/insights/economics/climate-change-and-the-global-economy-regional-effects/</a>. Accessed on 14 November 2021.
- Wilson, D.B., D. Weisburd, and D. McClure (2011). Use of DNA testing in police investigative work for increasing offender identification, arrest, conviction and case clearance. *Campbell Systematic Reviews*, 7(1), 1-53. Available at <a href="https://doi.org/10.4073/csr.2011">https://doi.org/10.4073/csr.2011</a>.

**APPENDICES** 

## Appendix 1. THEORY OF CHANGE (TOC)



# Appendix 2. Intervention-outcome framework

#### A. INTERVENTION-OUTCOME FRAMEWORK MATRIX

													OUTCO	MES						
					te outo & atti		Final	outcome	(behavi	our cl	hange)			D	evelopn	nent results	S		Socio-ecolog developmen human w	nt (includes
			Know of intervention	Take part in intervention	Acquire knowledge	Change attitudes	Start behaviour	Increase	Decrease behaviour	End behaviour	No change in behaviour	Enhance equity	Support resource conservation	Changing technologies	Improve health	Improve income and livelihoods	Sustainable supply chain management and transport	Sustainable waste management	Mitigation	Adaptation
		Checklists																		
TIONS	j	Reduce hassles																		
INTERVENTIONS	How?	Rules of thumb																		
		Commitment devices																		

		OUTCOMES  Intermediate outcomes   Final outcome (behaviour change)   Development results   Socio-ecological system																	
				te outo & atti		Final	outcome	e (behavi	our c	hange)			D	evelopn	nent result	S		Socio-ecolog developmen human w	nt (includes
		Know of intervention	Take part in intervention	Acquire knowledge	Change attitudes	Start behaviour	Increase	Decrease behaviour	End behaviour	No change in behaviour	Enhance equity	Support resource conservation	Changing technologies	Improve health	Improve income and livelihoods	Sustainable supply chain management and transport	Sustainable waste management	Mitigation	Adaptation
	Micro- incentives																		
Why?	Group incentives																		
W	Lotteries																		
	Framing devices																		

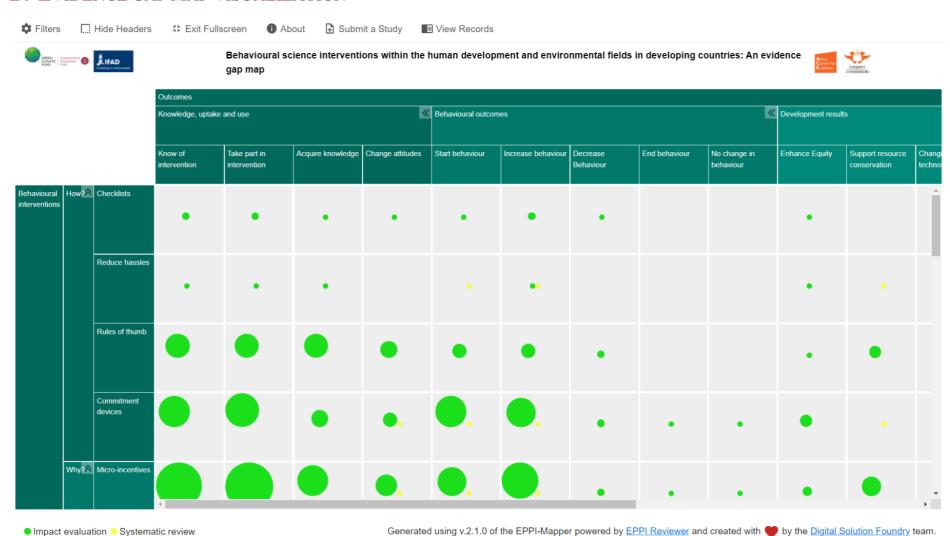
		OUTCOMES  Intermediate outcomes   Final outcome (behaviour change)   Development results   Socio-ecological s																	
				te outo & atti		Final	outcome	e (behavi	our cl	hange)			D	evelopn	nent results	S			rical systems nt (includes rellbeing)
		Know of intervention	Take part in intervention	Acquire knowledge	Change attitudes	Start behaviour	Increase behaviour	Decrease behaviour	End behaviour	No change in behaviour	Enhance equity	Support resource conservation	Changing technologies	Improve health	Improve income and livelihoods	Sustainable supply chain management and transport	Sustainable waste management	Mitigation	Adaptation
	Identity priming																		
Who?	Public commitments																		
M	Social norms																		
	Social benchmarking																		

												OUTCO:	MES						
				te outo & atti		Final	outcome	(behavi	our cl	hange)			D	evelopn	nent result	S			rical systems nt (includes rellbeing)
		Know of intervention	Take part in intervention	Acquire knowledge	Change attitudes	Start behaviour	Increase behaviour	Decrease behaviour	End behaviour	No change in behaviour	Enhance equity	Support resource conservation	Changing technologies	Improve health	Improve income and livelihoods	Sustainable supply chain management and transport	Sustainable waste management	Mitigation	Adaptation
	Cognitive behavioural therapy																		
	Reminders																		
	Planning prompts																		
	Feedback																		

												OUTCO:	MES						
				te outo & atti		Final	outcome	(behavi	our c	hange)			D	evelopn	nent results	S		developme	rical systems nt (includes rellbeing)
		Know of intervention	Take part in intervention	Acquire knowledge	Change attitudes	Start behaviour	Increase	Decrease	End behaviour	No change in behaviour	Enhance equity	Support resource conservation	Changing technologies	Improve health	Improve income and livelihoods	Sustainable supply chain management and transport	Sustainable waste management	Mitigation	Adaptation
	Active choice																		
Which?	Salience (communication)																		
	Salience (experience design)																		

												OUTCO:	MES						
				te outo & atti		Final	outcome	e (behavi	our cl	hange)			D	evelopr	nent results	S			cical systems nt (includes vellbeing)
		Know of intervention	Take part in intervention	Acquire knowledge	Change attitudes	Start behaviour	Increase	Decrease behaviour	End behaviour	No change in behaviour	Enhance equity	Support resource conservation	Changing technologies	Improve health	Improve income and livelihoods	Sustainable supply chain management and transport	Sustainable waste management	Mitigation	Adaptation
	Goal setting																		
	Defaults																		

#### B. EVIDENCE GAP MAP VISUALIZATION



# Appendix 3. Summary inclusion and exclusion criteria organized using the PICOS (POPULATION, INTERVENTION, OUTCOME, COMPARISON, STUDY DESIGN) MODEL

The tables below present a summary of our inclusion criteria for the EGM and the SR. They are intended for illustration and do not present an exhaustive outline of the inclusion criteria.

#### A. EVIDENCE GAP MAP

INCLUDED	INCLUSION DESCRIPTION	EXCLUSION DESCRIPTION
Population	<ol> <li>Studies that focus on behavioural science interventions in:         <ul> <li>Non-Annex 1 countries</li> <li>For primary studies non-Annex Annex 1, and Annex 1 countries (jointly) if analyses distinguish effects across the two samples</li> <li>SRs are included in the EGM either if data is aggregated for non-Annex 1 countries</li> </ul> </li> </ol>	<ol> <li>Studies that focus on behavioural science interventions in:         <ul> <li>Annex 1 countries only for both primary studies and SRs</li> <li>Primary studies with a combination of both non-</li> </ul> </li> </ol>
	relative to Annex 1 or if there is at least a single primary study included that is from non-Annex 1 countries  2) English-language literature  3) Publication date: 2000 onwards	Annex 1 and Annex 1 countries if analyses does not distinguish the two samples  2) Non-English language literature  3) Studies published before the year 2000

INCLUDED	Inclusion description	EXCLUSION DESCRIPTION
Interventions	Bi-sectorial focus on the environmental sector and human development sector.  a) Delivered at any administrative level  b) Administered to any type of beneficiary (e.g. individual, household)  c) By any type of actor (e.g. government, non-governmental organization)  These interventions include the following behavioural tools: checklists; reduce hassles; rules of thumb; commitment devices; micro-incentives; group incentives; lotteries; framing devices; identity priming; public commitments; social norms; social benchmarking; cognitive behavioural therapy; reminders; planning prompts; feedback; active choice; salience (communication); salience (experience design); goal setting; defaults  Studies looking at behavioural science interventions with different:  a) modes of delivery; doses; durations; intensities; co-interventions  b) degree of complexity; sample sizes	<ol> <li>Interventions not in the environmental or human development sectors</li> <li>Interventions focusing on trainings, capacity building initiatives, or farmer field schools</li> </ol>
Comparator	Studies that identify a comparison/control group	<ol> <li>Descriptive/predictive analyses without a clear comparison/control group</li> <li>Methods that do not utilize comparison/control groups (e.g. life-cycle assessment)</li> </ol>
Outcomes	Outcomes measured at a reasonable time after the onset of intervention following the behavioural science intervention leading to changes in intermediate outcomes (change in attitudes), final outcomes (behaviour change), development-related outcomes or socio-ecological systems development outcomes. A range of outcomes measured at the individual, household, community, and company level.  Outcomes are organized into the following categories and sub-categories:  1) Intermediate outcomes  Know of intervention; take part in intervention; acquire knowledge; change in attitudes  2) Final outcomes  Start behaviour; increase behaviour; decrease behaviour; end behaviour; no change in behaviour  3) Development results  Enhance equity; support resource conservation; changing technologies; improve health; improve income and livelihoods; sustainable waste management; sustainable supply chain management and transport	1) Any outcomes not meeting the stated criteria

INCLUDED	INCLUSION DESCRIPTION	EXCLUSION DESCRIPTION
	<ul> <li>Impact</li> <li>a) Socio-ecological systems development</li> <li>b) Mitigation; adaptation</li> </ul>	
Study design	<ol> <li>Impact evaluations (experimental, quasi-experimental). For example:         <ul> <li>a) Randomized controlled trials</li> <li>b) Difference-in-differences design</li> <li>c) Regression discontinuity design</li> <li>d) Instrumental variable design</li> <li>e) Propensity score matching designs</li> </ul> </li> <li>2) Systematic reviews</li> </ol>	<ol> <li>Non-counterfactual impact evaluation designs</li> <li>Non-systematic literature review</li> </ol>

## B. SYSTEMATIC REVIEW

INCLUDED	Inclusion description	Excluded
Population	<ol> <li>Studies that focus on behavioural science interventions in:         <ul> <li>Non-Annex 1 countries</li> <li>Non-Annex Annex 1, and Annex 1 countries (jointly) if analyses distinguish effects across the two samples</li> </ul> </li> <li>English-language literature</li> <li>Publication date: 2000 onwards</li> </ol>	<ol> <li>Studies that focus on behavioural science interventions in:         <ul> <li>a) Annex 1 countries only</li> <li>b) Combination of both non-Annex I and Annex I countries if analyses do not distinguish the two samples</li> </ul> </li> <li>Non-English language literature</li> <li>Studies published before the year 2000</li> </ol>
Interventions	Bi-sectorial focus on the environmental sector and human development sector.  a) Delivered at any administrative level  b) Administered to any type of beneficiary (e.g. individual, household)  c) By any type of actor (e.g. government, non-governmental organization)  These interventions include the following behavioural tools: checklists; reduce hassles; rules of thumb; commitment devices; micro-incentives; group incentives; lotteries; framing devices; identity priming; public commitments; social norms; social benchmarking; cognitive behavioural therapy; reminders; planning prompts; feedback; active choice; salience (communication); salience (experience design); goal setting; defaults  Studies looking at behavioural science interventions with different:  d) modes of delivery; doses; durations; intensities; co-interventions  e) degree of complexity; sample sizes	<ol> <li>Intervention not in the environmental sector and human development sector</li> <li>Interventions focusing on trainings, capacity building initiatives, or farmer field schools</li> </ol>
Comparator	Studies that identify a comparison/control group	<ol> <li>Descriptive/predictive analyses without a clear comparison/control group</li> <li>Methods that do not utilize comparison/control groups (e.g. life-cycle assessment)</li> </ol>
Outcomes	Outcomes measured at any reasonable time after the onset of intervention following the behavioural since intervention, leading to changes in intermediate outcomes (change in attitudes), final outcomes (behaviour change), development-related outcomes or socio-ecological systems development.	1) Any outcomes not meeting the stated criteria

INCLUDED	Inclusion description	Excluded
	A range of outcomes measured at the individual, household, community, and company level Outcomes are organized into the following categories and sub-categories:  1) Intermediate outcomes Know of intervention; take part in intervention; acquire knowledge; change attitudes 2) Final outcomes Start behaviour; increase behaviour; decrease behaviour; end behaviour; no change in behaviour 3) Development results Enhance equity; support resource conservation; changing technologies; improve health; improve income and livelihoods; sustainable waste management; sustainable supply chain management and transport 4) Impact a) Socio-ecological systems development b) Mitigation; adaptation	
Study design	Impact evaluations (experimental, quasi-experimental). For example:  a) Randomized controlled trials  b) Difference-in-differences design  c) Regression discontinuity design  d) Instrumental variable design  e) Propensity score matching designs	<ol> <li>Non-counterfactual impact evaluation designs</li> <li>Systematic reviews</li> </ol>

### Appendix 4. SEARCH TERMS

#### A. COUNTRY

Africa OR Asia OR Caribbean OR "West Indies" OR "South America" OR "Latin America" OR "Central America" OR Afghanistan OR Albania OR Algeria OR Angola OR Antigua OR Barbuda OR Argentina OR Armenia OR Azerbaijan OR Bahamas OR Bahrain OR Bangladesh OR Barbados OR Benin OR Belize OR Bhutan OR Bolivia OR Bosnia OR Herzegovina OR Hercegovina OR Botswana OR Brasil OR Brazil OR Darussalam OR "Burkina Faso" OR "Burkina Faso" OR "Upper Volta" OR Burundi OR Urundi OR Cambodia OR "Khmer Republic" OR Kampuchea OR Cameroon OR Cameroons OR Cameron OR Camerons OR "Cabo Verde" OR "Cape Verde" OR "Central African Republic" OR CAR OR Chad OR Chile OR China OR Colombia OR Comoros OR "Comoro Islands" OR Comores OR "Cook Islands" OR Congo OR Zaire OR "Costa Rica" OR "Cote d'Ivoire" OR "Ivory Coast" OR Croatia OR Cuba OR Cyprus OR Czechoslovakia OR "Czech Republic" OR Slovakia OR "Slovak Republic" OR Djibouti OR "French Somaliland" OR Dominica OR "Dominican Republic" OR "East Timor" OR "East Timur" OR "Timor Leste" OR Eswatini OR Ecuador OR Egypt OR "United Arab Republic" OR "El Salvador" OR Eritrea OR Estonia OR Ethiopia OR Fiji OR Gabon OR "Gabonese Republic" OR Gambia OR Georgia OR Ghana OR "Gold Coast" OR Greece OR Grenada OR Guatemala OR Guinea OR Haiti OR Honduras OR India OR Maldives OR Indonesia OR Iran OR Iraq OR Israel OR Jamaica OR Jordan OR Kazakhstan OR Kazakh OR Kenya OR Kiribati OR Korea OR Kosovo OR Kyrgyzstan OR Kirghizia OR "Kyrgyz Republic" OR Kirghiz OR Kirgizstan OR "Lao PDR" OR Laos OR Latvia OR Lebanon OR Lesotho OR Basutoland OR Liberia OR Libya OR Macedonia OR Madagascar OR "Malagasy Republic" OR Malaysia OR Malaya OR Malay OR Maldives OR Malawi OR Nyasaland OR Mali OR Mauritania OR Mauritius OR Mexico OR Micronesia OR "Middle East" OR Moldova OR Moldovia OR Mongolia OR Montenegro OR Morocco OR Mozambique OR Mocambique OR Myanmar OR Myanma OR Burma OR Namibia OR Nauru OR Nepal Nicaragua OR Niger OR Nigeria OR "Northern Mariana Islands" OR Niue OR Oman OR Pakistan OR Palau OR Palestine OR Panama OR Paraguay OR Peru OR Philippines OR Philippines OR Phillippines OR Phillippines OR "Puerto Rico" OR Romania OR Rumania OR Roumania OR Rwanda OR Ruanda OR "Saint Kitts" OR "St Kitts" OR Nevis OR "Saint Lucia" OR "St Lucia" OR "Saint Vincent" OR "St Vincent" OR Grenadines OR Samoa OR "Samoan Islands" OR "Sao Tome" OR Principe OR "Saudi Arabia" OR Senegal OR Serbia OR Montenegro OR Seychelles OR "Sierra Leone" OR Slovenia OR "Sri Lanka" OR Singapore OR "Solomon Islands" OR Somalia OR Sudan OR Suriname OR Surinam OR Swaziland OR Syria\* OR Tajikistan OR Tadzhikistan OR Tadjikistan OR Tadzhik OR Tanzania OR Thailand OR Togo OR "Togolese Republic" OR Tonga OR Trinidad OR Tobago OR Tunisia OR Turkey OR Turkmenistan OR Turkmen OR Tuvalu OR Uganda OR Ukraine OR "United Arab Emirates" OR UAE OR Uruguay OR Uzbekistan OR Uzbek OR Vanuatu OR "New Hebrides" OR Venezuela OR Vietnam OR "Viet Nam" OR "West Bank" OR Yemen OR Zambia OR Zimbabwe OR "developing country" OR "developing countries" OR "developing nation" OR "developing nations" OR "developing world" OR "less-developed countr\*" OR "less developed countr\*" OR "less-developed world" OR "less-developed world" OR "lesser-developed countr\*" OR "lesser developed countr\*" OR "lesser-developed nation" OR "lesser developed nation\*" OR "lesser developed world" OR "lesser-developed world" OR "under-developed countr\*" OR "under developed countr\*" OR "under-developed nation\*" OR "under developed nation\*" OR "under-developed world" OR "underdeveloped world" OR "under developed world" OR "underdeveloped countr\*" OR "under-developed countr\*" OR "Under developed countr\*" OR

"under developed nation\*" OR "under-developed nation\*" OR "underdeveloped nation\*" OR "lower middle income countr\*" OR "lower middle-income countr\*" OR "lower middle income nation\*" OR "lower middle-income nation\*" OR "upper middle-income countr\*" OR "upper middle income countr\*" OR "upper middle-income nation\*" OR "upper middle income nation\*" OR "lowincome countr\*" OR "low income countr\*" OR "low-income nation\*" OR "low income nation\*" OR "lower income countr\*" OR "lower-income countr\*" OR "lower income nation\*" OR "lowerincome nation\*" OR "Low- and Middle-Income countr\*" OR "Low and Middle Income Countr\*" OR "underserved country" OR "underserved countries" OR "underserved nation" OR "underserved nations" OR "underserved world" OR "under served country" OR "under served countries" OR "under served nation" OR "under served nations" OR "under served world" OR "deprived country" OR "deprived countries" OR "deprived nation" OR "deprived nations" OR "deprived world" OR "poor country" OR "poor countries" OR "poor nation" OR "poor nations" OR "poor world" OR "poorer country" OR "poorer countries" OR "poorer nation" OR "poorer nations" OR "poorer world" OR "developing economy" OR "developing economies" OR "less developed economy" OR "less developed economies" OR "lesser developed economy" OR "lesser developed economies" OR "under developed economy" OR "under developed economies" OR "underdeveloped economy" OR "underdeveloped economies" OR "middle income economy" OR "middle income economies" OR "low income economy" OR "low income economies" OR "lower income economy" OR "lower income economies" OR lmic OR lmics OR "third world" OR "lami country" OR "lami countries" OR "transitional country" OR "transitional countries" LMIC OR LMICs OR LIC OR LICs OR UMICs OR UMIC OR ("khmer" AND "republic") OR ("cape" AND "verde") OR ("central" AND "african" AND "republic")

#### B. METHODOLOGY

"Systematic review\*" OR "longitudinal stud\*" OR "impact stud\*" OR "Impact evaluation\*" OR "comparison stud\*" OR "Longitudinal Analysis\*" OR "impact analysis" OR "random\* control\* trial\*" OR "random\* trial\*" OR "comparison group\*" OR "control group\*" OR "control\* treatment" OR RCT OR "program\* evaluation\*" OR "experimental control\*" OR "comparative analysis" OR Quasi-experiment\* OR "project apprais\*" OR "cluster random\* trial\*" OR "propensity score matching" OR PSM OR "propensity weight\*" OR "regression discontinuity design" OR "difference\* in difference\*" OR "diff in diff" OR "diff-in-diff" OR meta-analy\* OR "meta analy\*" OR "control\* random\* trial\*" OR "interrupted time series" OR "random\* allocation\*" OR "instrumental variable\*" OR "research synthesis" OR "rapid evidence assessment\*" OR "systematic literature review\*" OR QED OR "intervention group\*" OR "controlled stud\*" OR "comparative stud\*" "Quasi-experiment\*" OR "quasi experiment" OR "experimental group\*" OR "control community" OR "intervention commun\*" OR "control communities" OR "intervention condition\*" OR "control\* condition\*" OR "control participant\*" OR "experimental condition\*" OR counterfactual OR "discontinu\* design" OR "fixed effect\*" OR "double differenc\*" OR "panel data" OR "double robust" OR "pipeline approach" OR "pipeline method" OR "pipeline comparison" OR "impact assessment" OR "econometric analys\*" OR "crosssectional data" OR "fixed effect\*" OR "rapid evidence assessment\*" OR "heckman\*" OR "counterfactual" OR "counter factual" OR "counter-factual" OR "control\* evaluation" OR "randomized field" OR "randomised field"

#### C. Interventions

#### 1. ACTIVE CHOICE, COMMITMENTS AND GOAL SETTING

"choice architecture" OR "active choice" OR "default bias" "status quo bias" OR "pre-set option" OR "opt-out" OR "proxy measure" OR "advance directive\*" OR "implementation intention\*" OR "checklist" OR check-list OR "goal setting" OR "cue\*" OR "anchor\*" OR "earmarking" OR "reference point\*" OR "framing" OR "commitment"

#### 2. Incentives and lotteries

"incentive\*" OR "reward" OR "award" OR "gift" OR "coupon" OR "discount" OR "disincentive" OR "lotter\*" OR "penal\*" OR "reinforc\*" OR "token" OR "voucher" OR "payment" OR "forfeit"

#### 3. PRIMING, FEEDBACK, REMINDERS AND SALIENCE

"priming" OR "nudge\*" OR "nudging" OR "advice\*" OR "guidance" OR "caution\*" OR "urging answer" OR "solution pointer" OR "label\*" OR "feedback" OR "prompt\*" OR "remind\*" OR "salience" OR "confirmation bias" OR "peak-end effect" OR "timing effect" OR "attention effect" OR messenger

#### 4. SOCIAL NORMS AND BENCHMARKING, RULE OF THUMB

"norm\*" OR "social proof' OR "herd mentality" OR "network effect\*" OR "social benchmarking" OR "goal-framing" OR "goal framing" OR "neighbourhood effect\*" OR "peer effect\*" OR "social comparison" OR "heuristic" OR "rule of thumb" OR "group feedback"

#### 5. COGNITIVE BEHAVIOURAL THERAPY AND REDUCING HASSLES

"cognitive behavioural therapy" OR "psychotherapy" OR "self-control" OR "emotional intelligence" OR "meta-cognition" OR "check-in" OR "check in" OR "retrospective activity" OR "introspective activity" OR "administrative burden" OR "compliance" OR "intention-action gap" OR "procedural barrier" OR "processual barrier" OR "hassle\*"

#### 6. Behavioural science concepts

"behaviour\* science" OR "behaviour\* economic\*" OR "behaviour\* lever\*" OR "behaviour\* insight\*" OR "behavior\* science" OR "behavior\* economic\*" OR "behavior\* lever\*" OR "behaviour\* insight\*" OR "action bias" OR "affect heuristic" OR "altruism" OR "ambiguity aversion" OR "bounded rationality" OR "certainty effect\*" OR "possibility effect\*" OR "choice overload" OR "Chunking" OR "cognitive dissonance" OR "cognitive bias" OR "control premium" OR "decision fatigue" OR "decision staging" OR "decoy effect" OR "disposition effect" OR "diversification bias" OR "Hedonic adaptation" OR "Herd behaviour" OR "Herd behavior" OR "Homo economicus"

# Appendix 5. DATA EXTRACTION TOOL

DESCRIPTION	QUESTION
Date when form was completed	Date when form was completed
ID of person extracting data	ID of person extracting data
Publication title	Title of publication
Linked studies	Surname of first author
Other papers used for coding	If there is any study linked to this one
Publication date	Year (letter – if more than one study from that author and that year)
Publication type	What is the impact evaluation publication type?
Publication ID	Publication ID
Funding agency	Who is funding the evaluation/study?
Name of funding agency	Please add name of the agency funding the evaluation
Independence of evaluation	What level of independence is there between the implementing agency and study team?
Independent data collection	Has the data been collected by an independent party?
Conflict of interest	Is there a potential conflict of interest associated with study which could influence results collected/reported? (e.g. is there a declaration of conflict of interest? Are any of the authors related in any way to the funding or implementing institution?)
Language of publication	Language of publication of the impact evaluation, e.g. Spanish, English etc.
Other methods	If the impact evaluation addresses questions other than effectiveness, note questions and methods used here.
Country	List countries the study was conducted in
Detailed location	If provided, give detailed information on where the study took place within a country, for example regions/districts covered
World Bank region	Select region(s) in which the study was conducted, according to the World Bank. For more info on region classification see <a href="http://data.worldbank.org/country">http://data.worldbank.org/country</a>
World Bank income category	Select the World Bank income classification of the country at the time of the study
Programme or project name	State the programme or project name. If no name, then list the location
Intervention type	Select the intervention type
Description of intervention(s)	Describe the selected intervention
Personnel implementing the programme/origin of intervention	Who was in charge of implementing the programme? State origin of intervention:  □ Community-based □ Non-governmental organization (NGO)
	☐ Local/national government

DESCRIPTION	QUESTION
	□ Foreign government
	□ Other
Objectives of intervention	State any objectives stated in study or other document
Intervention implementing agency	Who is implementing the intervention? State the name (and department) of the implementing agency.
Implementation funding agency	Type of funder for the implementation of the intervention
Intervention funding agency	Name of intervention funding agency
Intervention target group	Select the target intervention group
Targeting methods	How were beneficiaries targeted for the programme (e.g. how was the targeting implemented)?
Intervention start	Start date (if not stated, state study date) of intervention
Intervention end	State end date (if ongoing, state ongoing)
Intervention length	State intervention length (months)
Consideration of equity	Does the study consider equity?
Equity methods	How does the study consider equity?
Equity dimension	What dimension(s) of equity does the study consider? PROGRESS + indicators (multiple choice – may pick more than one)
Information about programme take-up	Is there any information about programme take-up?  Commentary by authors should be used when information on programme take-up, etc., is not backed up by some sort of research, or when the authors do not report that/how they collected data to assess these areas.
Methods of assessing take-up	Which methods are used to assess programme take-up?
Results of the assessment of take-up	What is the result/information provided of the assessment of programme take-up?
Information about programme adherence (among beneficiaries)	Is there any information about programme adherence (among beneficiaries)?  Commentary by authors should be used when information on programme adherence, etc., is not backed up by some sort of research, or when the authors do not report that/how they collected data to assess these areas.
Methods of assessing adherence	Which methods are used to assess programme adherence for beneficiaries? This includes attrition and dropout rates, adherence to appointments, etc.
Results of the assessment of adherence	What is the result/information provided of the assessment of programme adherence?
Information about implementation fidelity/intervention delivery quality (among implementers)	Is there any information on implementation fidelity/intervention delivery quality?  Commentary by authors should be used when information on programme adherence, etc., is not backed up by some sort of research, or when the authors do not report that/how they collected data to assess these areas.
Methods of assessing intervention fidelity	Which methods are used to assess implementation fidelity/intervention delivery quality by the implementing partner?

DESCRIPTION	QUESTION
Results of the assessment of intervention fidelity	What is the result/information provided of the assessment of implementation fidelity/intervention delivery quality?
Incentives	Were incentives provided to intervention participants?
Other descriptions of process/ implementation factors	Any other description of process/implementation factors not covered above
Results	Report here any material relevant to causal mechanisms and barriers and enablers
Cost	Are any unit cost data/cost-effectiveness estimates provided?
Cost details	If yes, report any details of unit cost and/or total cost. Please also report the year and currency
Length of study	Length of study in months (where study length not reported, code as length of intervention, noting that in brackets)
Efficacy or effectiveness trial	Was the intervention implemented under "real world" conditions? By real world we mean a programme implemented independently of the evaluation, either by government, NGO or international agency
Sampling frame for the study	State the sampling frame (list of all those within a population who can be sampled, i.e. households, communities) for selection of study participants (i.e. census, etc)
Author discussion of external validity	Do the authors discuss or explicitly address generalizability/applicability?
Programme theory	Do the authors make explicit reference to programme theory, theory of change or similar?
	Report any description/statement of programme theory as stated by author(s).
	Is the study using theory to inform the evaluation design and analysis?
Outcome type (outcome category)	Definition of outcome
Outcome timing	☐ 1 to 3 years ☐ More than 3 years
	□ Can't tell
Number of outcomes	State the number of outcomes
Timing of outcome measurement	<ul><li>□ Only after</li><li>□ Before and after</li><li>□ Can't tell</li></ul>
Methods	Brief description of the estimation methods
Commentary on methods (if multiple methods are selected)	State here if multiple methods are selected
Study design	Choose the type of study  □ RCT  □ Regression discontinuity  □ Matching/propensity score matching (PSM)

DESCRIPTION	QUESTION
	☐ Instrumental variable/2SLS ☐ Difference in difference ☐ Interrupted time series ☐ Controlled before and after
	☐ Heckman
Target population gender	State here the gender-targeted population  ☐ Female  ☐ Male  ☐ Female and male
Target population age	Indicate the population  ☐ Young adults (18-35)  ☐ Adults (36-65)  ☐ Elderly (65+)  ☐ Mixed  ☐ Not specified
Target population income	Indicate here the target population income  □ Low □ Middle □ Diverse □ Not specified
Target population living environment	State the target population living environment  □ Rural  □ Urban
Target population specific restrictions	Please provide details
Number of treatment arms	Choose a number
Number of intervention components	Choose a number from 1-5
Effect size calculations	
Direction of the effect	☐ Effect favours treatment ☐ Effect favours comparison ☐ Zero effect ☐ Can't tell
What intervention (if any) did the comparison group receive?	□ No treatment □ As usual □ Alternative intervention □ Other □ Can't tell
Were there any differences in the measurement of this outcome between	$\square$ Yes $\square$ No

DESCRIPTION	QUESTION
the treatment group participants and the comparison?	
Effect is statistically significant?	□ Yes
	$\square$ No
	□ Can't tell
Treatment sample size	Insert treatment sample size here
Control sample size	Insert control sample size here
Nature of the measures	□ Continuous
	□ Dichotomous
	☐ Hand-calculated data
The following group of questions applie	s only if "Nature of the measures" is "Continuous"
Treatment group mean	Insert numerical value
Comparison group mean	Insert numerical value
Are means reported above adjusted?	□ Yes
	$\square$ No
Treatment group standard deviation	Insert numerical value
Comparison group standard deviation	Insert numerical value
Treatment group standard error	Insert numerical value
Comparison group standard error	Insert numerical value
T-value from an independent t-test	Insert numerical value
The following group of questions applie	s only if "Nature of the measures" is "Dichotomous"
Treatment group – number of participants who experienced a change	Insert numerical value
Comparison group – number of participants who experienced a change	Insert numerical value
Treatment group – proportion of participants who experienced a change	Insert numerical value
Comparison group – proportion of participants who experienced a change	Insert numerical value
Are the proportions above adjusted for	□ Yes
pre-test variables?	$\square$ No
Logged odds-ratio	Insert numerical value
Standard error of logged odds-ratio	Insert numerical value
Logged odds-ratio adjusted?	$\square$ Yes
	$\square$ No

DESCRIPTION	QUESTION
Chi-square with df=1 (2 by 2 contingency table)	Insert numerical value
Correlation coefficient	Insert numerical value
The following group of questions applie	s only if "Nature of the measures" is "Hand-calculated data"
Hand calculated d-type effect size	Insert numerical value
Hand calculated error of the d-type effect size	Insert numerical value
Hand calculated odds-ratio effect size	Insert numerical value
Hand calculated odds-ratio standard error	Insert numerical value
Intermediate outcomes or themes (knowledge, skills)	State intermediate outcomes or themes here
Questions applying to all studies:	
Are there results coming from regressions?	$\square$ Yes $\square$ No
Sample size	Insert sample size here
The following group of questions applie	s only if there are results coming from regressions:
Method: Econometric model?	Insert numerical value
Standard deviation effect	Insert numerical value
Effect (mean)	Insert numerical value
Controls	Insert numerical value
Standard deviation: Y	Insert numerical value
Standard deviation: X	Insert numerical value
B (beta)	Insert numerical value
Standard error B (beta)	Insert numerical value
Degrees of freedom	Insert numerical value
Data type	☐ Panel ☐ Cross-section ☐ Time-series

### Appendix 6. CRITICAL APPRAISAL TOOL

METHODOL	OGICAL APPR	AISAL CRITERIA			RESPONSE	
				Yes	No	Comment
other study  I. Bias in	designs, star	ial, start after co t here. participants for l in a way that n				
Appraisal i	ndicators					
Consider w	hether:					
		•	on of how and why a ied/selected/recruited)			
re		nte sample size 1 and/or statistica				
	•	the control <sup>12</sup> gration as that of	oup were sampled from the treatment			
	•	on process mini computer algor	nized potential risk of ithms)			
an	alysis) is bas		to the study (or into the nt characteristics ntervention			
Low risk of bias	Risk of bias	High risk of bias	Critical risk of bias	Worth it to continue: Y/N?		
	ue to confoun ling potential	_	in the context of this			
Appraisal i	ndicators:					
Consider w	hether:					
in	itervention in		ding of the effect of the s, provide example of ent box <sup>13</sup>			
	/here matchin riteria <sup>14</sup>	g was applied,	it featured sufficient			

<sup>&</sup>lt;sup>11</sup> Selection bias can occur both in the way that individuals are accepted for participation in a study, and in the way that "treatment" is assigned to individuals once they have been accepted into a study. This section deals with both these understandings of selection bias.

<sup>&</sup>lt;sup>12</sup> The terms "control" and "comparison" group refer to any group with which the treatment of interest is compared, and that are presumed to represent conditions in the absence of that treatment, whether a true random control or not.

<sup>&</sup>lt;sup>13</sup> Confounding domains are those for which, in the context of this study, adjustment is expected to lead to an important change in the estimated effect of the intervention.

<sup>&</sup>lt;sup>14</sup> Matching can be done on the calculated propensity score or covariates. If the latter, it should ideally be done on pre-test measures and other characteristics, such as demographic. Answer "no" if the study only matched on pre-test measures of some or all variables used later as outcome measures OR matched only on endline characteristics.

Метнорс	LOGICAL APPR	RAISAL CRITERIA				RESPONSE
				Yes	No	Comment
0	analysis that c	ontrolled for all	onducted an appropriate potential/remaining after matching had been			
		voided adjusting vention has been				
□No stat □Statistic □Negligi	natching/cont following:	e differences				
Low risk of bias	Risk of bias	High risk of bias	Critical risk of bias	Worti	h it to d	continue: Y/N?
Bias due t	o confounding on of treatmen indicators		above) and start here.  ffective randomization)  ndom?			
i.	Eligibility crite	eria for study en	try are specified			
		r description of ethods are robu	the randomization st			
i		d (pay special a	number of participants ttention to treatment and			
□No stat □Statistic □Negligi	are provided <sup>15</sup> groups are con	e differences				
Low risk of bias	Risk of bias	High risk of bias		tical ri: om stud	sk of bias, treat as non- ly	
	indicators	res from intende plemented as lai	d interventions d out in the study			

<sup>&</sup>lt;sup>15</sup> Preferable condition: A RCT with appropriate randomization procedure can be included without showing baseline data, as both experimental groups can be assumed to be equal at baseline by design.

Метноро	LOGICAL APPR	RAISAL CRITERIA				RESPONSE			
				Yes	No	Comment			
		nterventions we l control groups	re balanced across						
		hes were low en timated effect o							
thi		failure was mind faity of the estim							
			n was adopted by the ssible crossing-over) <sup>16</sup>						
ho	w the two stud		group allocation affects eated during delivery on <sup>17</sup>	location affects					
Low risk of bias	Risk of bias	High risk of bias	Critical risk of bias	Worti	h it to d	continue: Y/N?			
Appraisal Consider v	indicators whether:		complete (80% or						
differences Appraisal	s in participan indicators	control groups ets with missing/	free of critical incomplete data?						
		ition (or other fo	orms of						
i	missing/incon		ore than 20%, are						
; ; ;	missing/incom authors demo participants a proportion of	nstrate similarit nd those lost to participants wit ons for missing/	orms of ore than 20%, do the y between remaining attrition, and are the h missing/incomplete incomplete data similar						
i	missing/incom appropriate si	ition (or other fo uplete data) is m tatistical method (e.g. sensitivity							
(		with missing/inc	nissing/incomplete data, complete data excluded						
Low risk of bias	Risk of bias	High risk of bias	Critical risk of bias	Worti	h it to d	continue: Y/N?			

 $<sup>^{16}</sup>$  Whilst challenging in terms of estimating impact, the presence of spill-overs might be an important finding in itself.

<sup>&</sup>lt;sup>17</sup> Consider only in extreme cases in which preferential treatment is clearly evident; blinding is generally not expected in

social interventions.

18 The assumption here is that the level of attrition (or other forms of missing/incomplete data) is sufficiently low to not require adjustment.

19 Select "no" if the study addresses missing/incomplete data through simple estimates of missing data and observations.

Метнороі	LOGICAL APPR	AISAL CRITERIA				RESPONSE	
				Yes	No	Comment	
		t of outcomes					
Are measui known?	rements appro	opriate, e.g. cled	ar origin, or validity				
Appraisal i	ndicators						
Consider w	hether:						
i. Th	nere was an a	dequate period	for follow up <sup>20</sup>				
		easure (e.g. emp ined and objecti					
	utcomes were struments and	assessed using l indicators	standardized				
	utcome measi at to measure	irements reflect	what the experiment set				
	ne methods of cross groups	outcome assess	ment were comparable				
		sors were aware ly participants?	e of the intervention				
Low risk of bias	Risk of bias	High risk of bias	Critical risk of bias	Worti	Worth it to continue: Y/N?		
		results reported					
-	orted outcom t the protocol		th the proposed				
Appraisal i							
Consider w	hether:						
i.	been select	ed for publicati y notable findin	ted effect estimate has on due to it being a g among numerous				
ii.	prone to se	lective reportin	rted effect estimate is g from among multiple thin the outcome domain				
iii.	prone to se	lective reporting the outcome m	ted effect estimate is g from among multiple easurements, including				
iv.			usted analyses are pecified or exploratory?				

<sup>20</sup> In many social science interventions, follow-up is not required to coincide with the start of the treatment; further, longer periods of follow-up are often required to measure changes

periods of follow-up are often required to measure changes.

21 Subjective measures (e.g. those based on self-report) are likely to have lower reliability and validity than objective measures.

measures. <sup>22</sup> Consider only in extreme cases in which preferential treatment is clearly evident; blinding is generally not expected in social interventions.

METHODOL	OGICAL APPR	RAISAL CRITERIA	RESPONSE						
				Yes	No	Comment			
v.	(If so, was	this appropriate	ntention to treat analysis. e and were appropriate or missing data?) <sup>23</sup>						
vi.	to study (a		all variables they aimed eir protocol or study						
Low risk of bias	Risk of bias	High risk of bias	Critical risk of bias	l risk of bias					
Overall risk of bias:									

 $<sup>^{23}</sup>$  Usually in clinical RCTs, rare in social science: only rate if conducted.

# Appendix 7. Grading of recommendations assessment, development and evaluation (grade) tool (example)

CERTAINT	CERTAINTY ASSESSMENT					SAMPLE	EFFECT	CERTAINTY	IMPORTANCE			
Study design	Risk of bias	Inconsistency	Indirectness	Imprecision	Other considerations	Absolute (95% CI)						
Outcome 1												
RCT	Serious	Serious	Not serious	Serious	None	737	SMD <b>0.02 SD higher</b> (0.12 lower to 0.16 higher)	⊕○○○ VERY LOW	Limited importance			
Outcome 2	Outcome 2											
RCT – 3	Serious	Serious	Not serious	Not serious	None	4,991	SMD <b>0.14 SD higher</b> (0.01 higher to 0.28 higher)	⊕⊕○○ LOW	Important, but not critical			
Outcome 3	3											
RCT – 6 QED – 2	Very serious	Not serious	Not serious	Not serious	None	9,970	SMD <b>0.09 SD higher</b> (0.02 higher to 0.16 higher)	⊕⊕○○ LOW	Important, but not critical			
Outcome 4	4											
RCT	Very serious	Serious	Not serious	Not serious	None	3,219	Two negative and three positive effect estimates with a 95% CI range of -0.08 to 0.16	⊕○○○ VERY LOW	Important, but not critical			
Outcome :	Outcome 5											
RCT	Very serious	Serious	Not serious	Not serious	None	3,219	SMD <b>0.02 SD higher</b> (0.09 lower to 0.05 higher)	⊕○○○ VERY LOW	Important, but not critical			
Outcome	6											

CERTAINTY ASSESSMENT						SAMPLE	Effect	CERTAINTY	IMPORTANCE		
Study design	Risk of bias	Inconsistency	Indirectness	Imprecision	Other considerations	SIZE	Absolute (95% CI)				
RCT	Not serious	Serious	Not serious	Serious	None	3,543	Five positive effect estimates with a 95% CI range of -0.00 to 0.41	⊕⊕○○ LOW	Important, but not critical		
Outcome	7										
RCT - 7	Serious	Serious	Not serious	Not serious	None	8,359	SMD <b>0.06 SD higher</b> (0.02 lower to 0.14 higher)	⊕⊕○○ LOW	Critical		
Outcome 8											
RCT – 2 QED – 1	Very serious	Serious	Not serious	Not serious	None	5,233	SMD <b>0.14 SD higher</b> (0.02 higher to 0.26 higher)	⊕○○○ VERY LOW	Limited importance		

Independent Evaluation Unit
Green Climate Fund
175, Art center-daero, Yeonsu-gu
Incheon 22004, Republic of Korea
Tel. (+82) 032-458-6450
ieu@gcfund.org
https://ieu.greenclimate.fund

International Fund for Agricultural Development
Strategy and Knowledge Department
Via Paolo di Dono, 44
oo142 Roma, Italy
Tel.: (+39) o654591
ifadknowledge@ifad.org
https://www.ifad.org



